





BEYOND  
HORIZONS  
WELCOME TO THE WORLD OF FACC

# FACC OVERVIEW

## AT A GLANCE

100% 


Aerospace technology & composite lightweight

Turn Key 

3 Segments (Aero, Engine, Interior) and global MRO Services

400 

Engineers to secure turnkey capability


Tier-1 

Partner for all aerospace OEMs




3.000 

Employees from 45 nations

Global 

Network of over 15 engineering & production locations

100% 

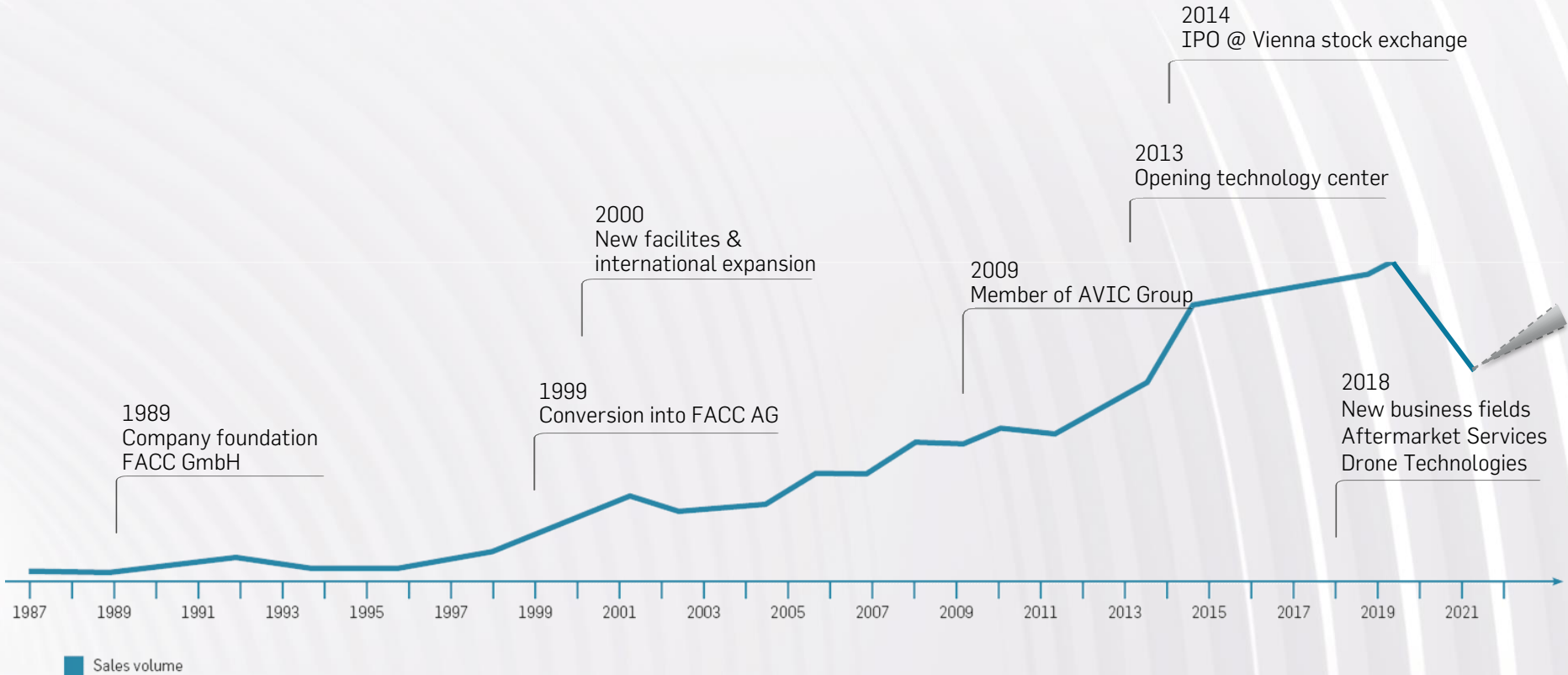
Export worldwide

All 

Represented on every modern aircraft

# MILESTONES

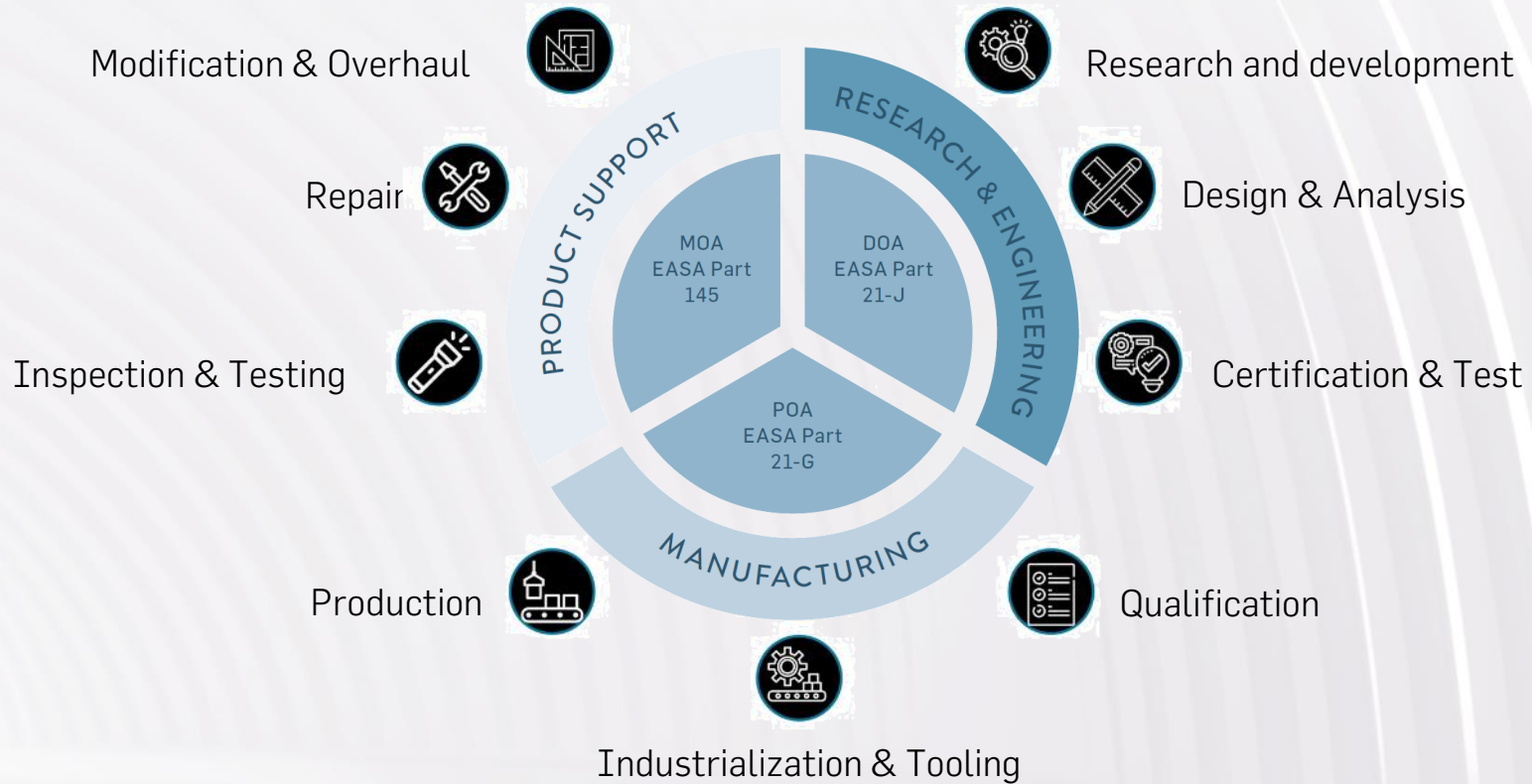
## FUTURE THROUGH EXPERIENCE



■ Sales volume

# OUR VALUE CHAIN

DOA / POA / MOA



# GLOBAL CUSTOMER NETWORK

Longstanding  
Relationships with all  
leading Aircraft and  
Engine Manufacturers



**BOMBARDIER**



# FACC

## GLOBAL FOOTPRINT



# NEW LOCATION IN CROATIA

## HIGH TECH FOR CABIN INTERIORS



- State-of-the-art, **efficient production facility** for manufacturing **cabin components** for business jets and passenger aircraft
- Expansion to **200 employees** in 2022
- Further **growth of additional 400 employees** by 2025

# TIER-1 PARTNER

WIDE RANGE OF SERVICE – FROM PRODUCT IDEAS TO CUSTOMER TAILORED SOLUTIONS



AEROSTRUCTURES

ENGINES & NACELLES

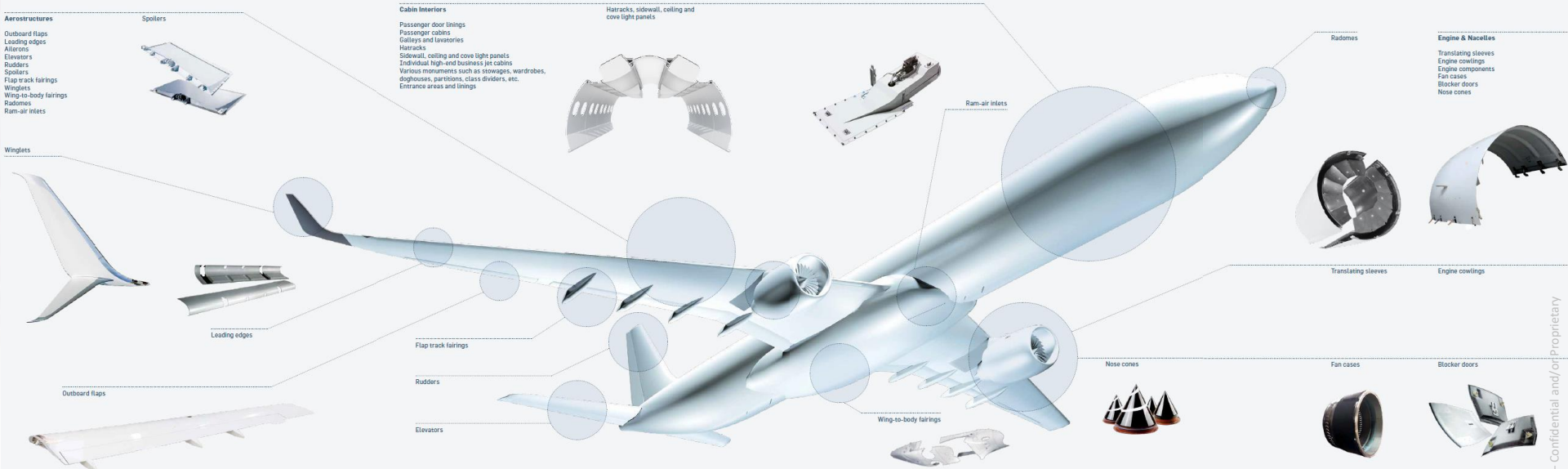
CABIN INTERIORS



AFTERMARKET SERVICES

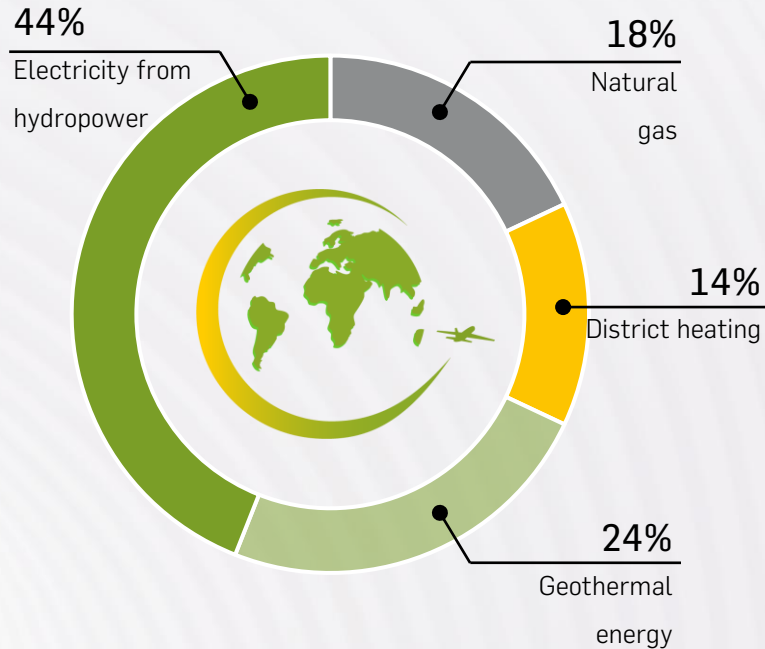


# CURRENT PORTFOLIO PRODUCTS



# SECURING ENERGY SUPPLY

## ON THE WAY TO CO<sub>2</sub>-NEUTRAL PRODUCTION



- **Total energy consumption of FACC approx. 77.4 GWh**
  - Two thirds of energy requirements from sustainable sources
  - 98% of space heating from geothermal energy
  - 100% of electricity from renewable sources since 2021
  - Photovoltaic plants since 2016
- Conversion to alternative energy sources
- Currently 14 GWh of natural gas consumed
- **Investments underway to become independent from gas**
- Process heat reduced by half since 2006

# STRATEGY

## FACC 2030

### FACC 2030



Pillar 1:  
Focus on  
performance



Pillar 2:  
Generating growth,  
securing sustainability



Pillar 3:  
Entry into  
new markets



#### Pillar 1: Focus on performance

FACC best-in-class performer & reliable manufacturing and development partner.  
FACC continuously increases market share by securing new orders from existing customers.



#### Pillar 2: Generating growth, securing sustainability

FACC uses new technologies to substitute existing components, thus the company is generating growth while promoting transformation from a linear to a sustainable circular economy.



#### Pillar 3: Entry into new markets

FACC continually expands customer & product portfolio. Drawing on its lightweight construction expertise, the company aims to achieve stronger growth in the new Urban Air Mobility and Space markets, thereby further diversifying its product portfolio.

# MARKET OVERVIEW

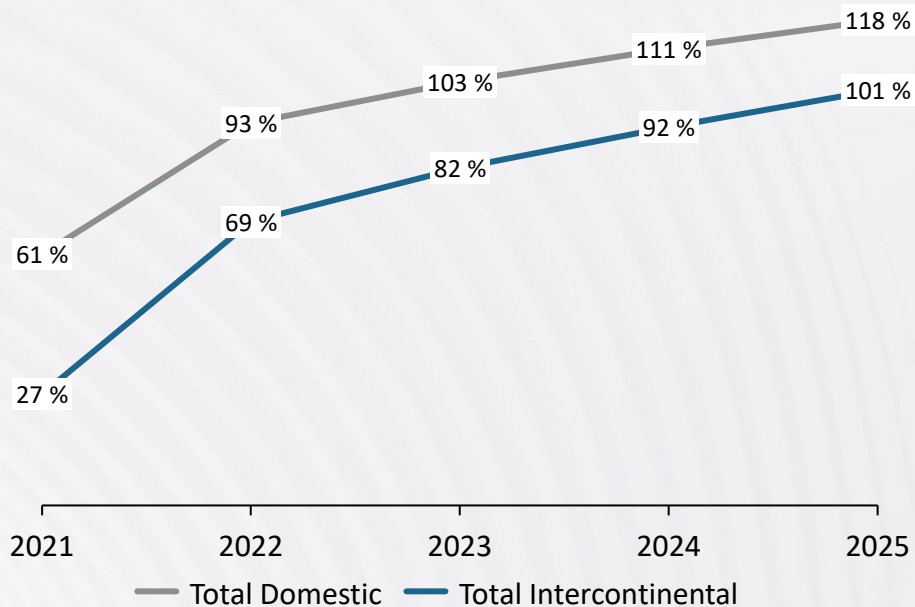


We are seeing a positive market development:

- Global recovery in air traffic
- Orders from major airlines such as Air India or Saudi Arabia
- Construction rates are continuing to rise
- Demand for 40,000 new aircraft by 2040

# AIR TRAFFIC RISES STRONGLY

## MARKETS RECOVER IN LINE WITH FORECASTS

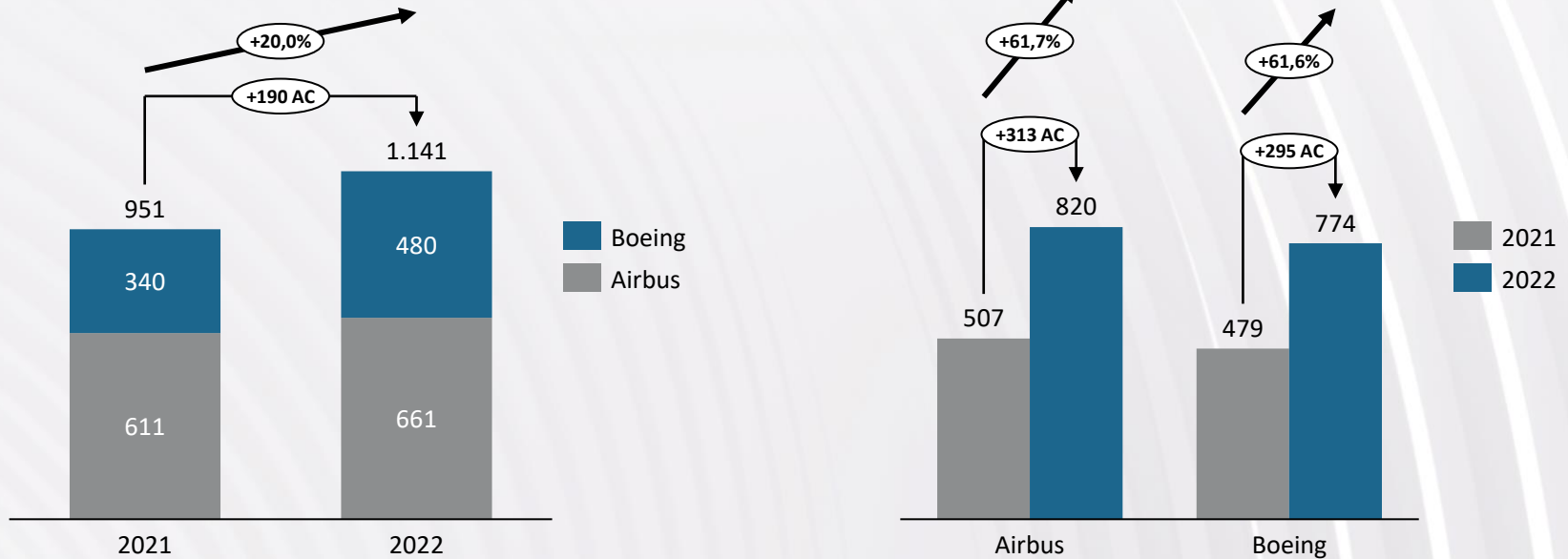


Average Daily Departure/Arrival flights per year compared to pre-Corona level

- **Pre-crisis level** will be reached again in **2024** - intercontinental flights recover **more slowly**
- **North- and Central-America** region with the **most positive** market dynamics

# AIRBUS & BOEING

## INCREASE IN DELIVERIES & NET-ORDERS



### Deliveries 2022:

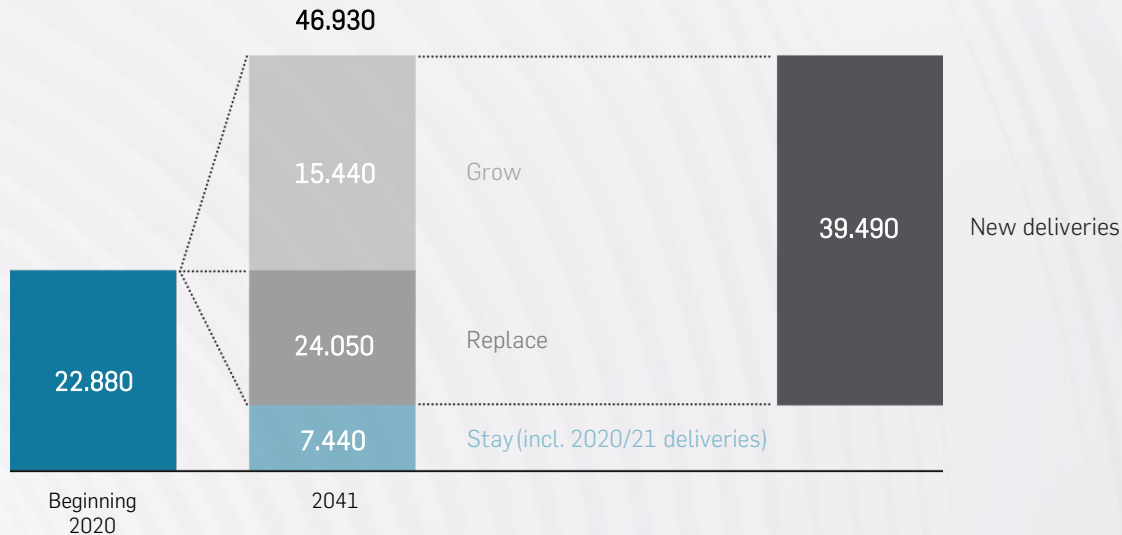
- TOTAL: 1.141 AC or +190 AC (+20%)
- AI: +50 AC (+8%)
- BCA: +140 AC (+41%) driven by B737 MAX output

### Net Orders 2022:

- TOTAL: 1.594 AC or + 608 or + 61,66%
- AI: + 313 AC or + 61,75%
- BCA: + 295 AC or + 61,59%

# DEMAND FOR AIRCRAFT

## 39.490 DELIVERIES UNTIL 2041



- **22.880 Aircraft in-service beginning of 2020:**
  - 33% will stay in-service (including 2020 & 2021 deliveries)
  - 67% will be replaced
  
- **39.490 new deliveries 2022-2041:**
  - 60% for growth
  - 40% for replacement

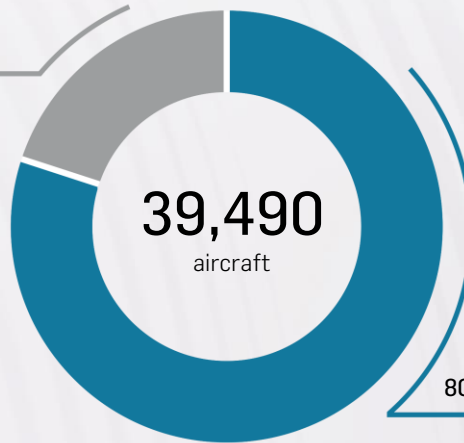


# SHORT-HAUL DOMINATES MARKET

## A320, B737, A220 & C919 WITH HIGH CONSTRUCTION RATES

20% WIDEBODY TYPE

7,870 aircraft  
A350, B787, B777



80% SINGLE-AISLE TYPE

31,620 aircraft  
A320 Family & B737

Source: Airbus GMF Notes: Passenger aircraft with more than 100 seats and freighter aircraft with a payload of more than 10 t.

# DEVELOPMENT OF TRAFFIC FLOWS

## AVERAGE DAILY DEPARTURE/ARRIVAL FLIGHTS FOR WEEK 15-21 MAR 2023



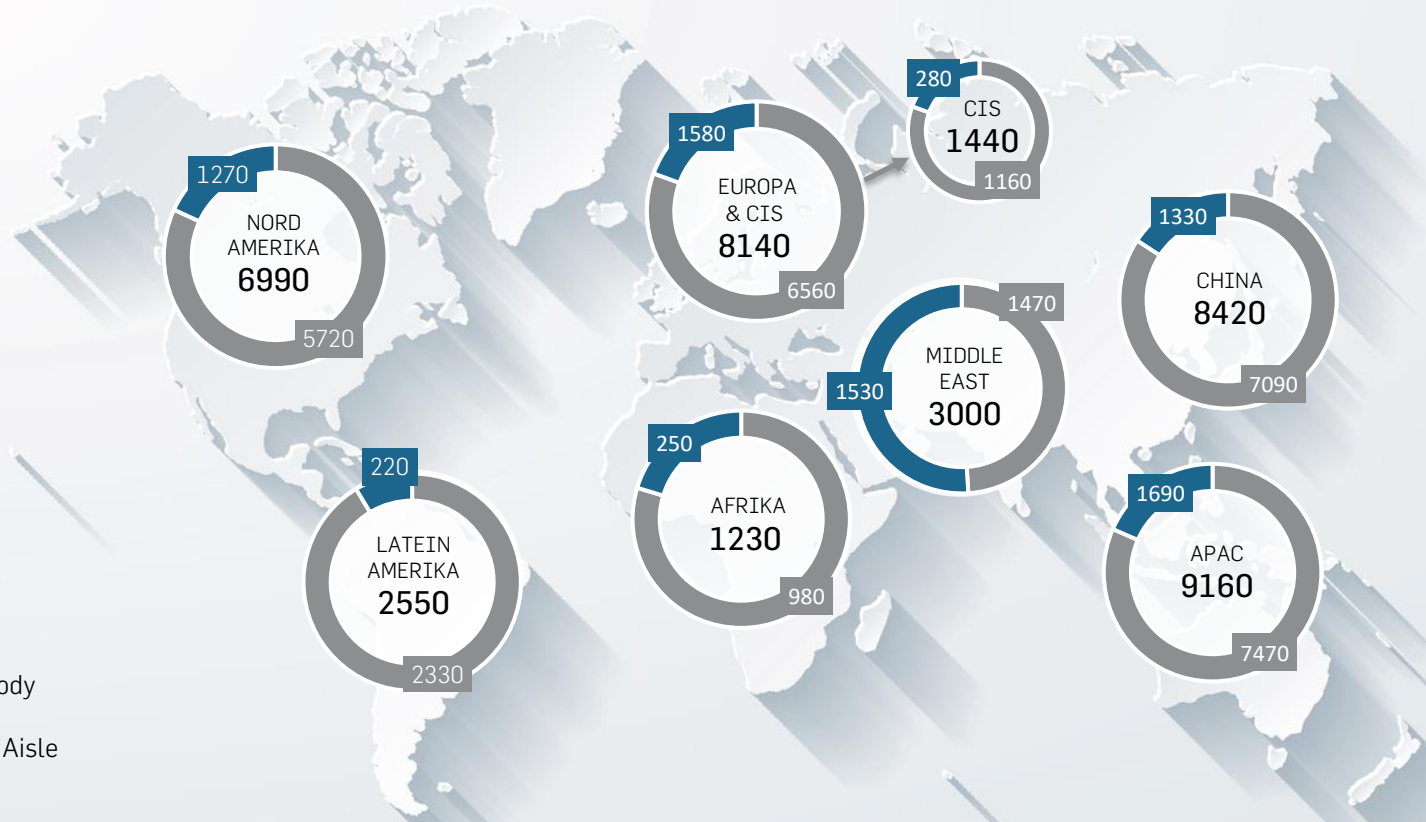
Region	Avg Daily Flights	vs prev week	vs 2019
<b>Intra-Europe</b>	<b>18.507</b>	▲ 4%	▼ -12%
Europe ↔ Middle-East	1.326	▲ 5%	▼ 0%
Europe ↔ North Atlantic	1.003	▲ 0%	▲ 3%
Europe ↔ North Africa	961	▲ 3%	▲ 1%
Europe ↔ Asia/Pacific*	629	▲ 2%	▼ -19%
Europe ↔ Southern Afric	305	▲ 2%	▼ -4%
Europe ↔ Other Europe*	239	▲ 1%	▼ -70%
Europe ↔ Mid-Atlantic	189	▼ 0%	▲ 1%
Europe ↔ South-Atlantic	159	▼ -2%	▼ -7%
<b>Non Intra-Europe</b>	<b>4.812</b>	▲ 2%	▼ -13%

\* still lagging behind, slowly recovering - progressive reopening of traffic with China should improve situation

\*\* incl. Russian Federation, still lagging behind for obvious reasons

# DEMAND BY REGION 2022 - 2041

80 % SINGLE-AISLE | 20 % WIDE-BODY



Total  
39,490

- Widebody
- Single Aisle

# EVTOL ARCHER MIDNIGHT

## FACC SUPPLIES FUSELAGE AND WING COMPONENTS



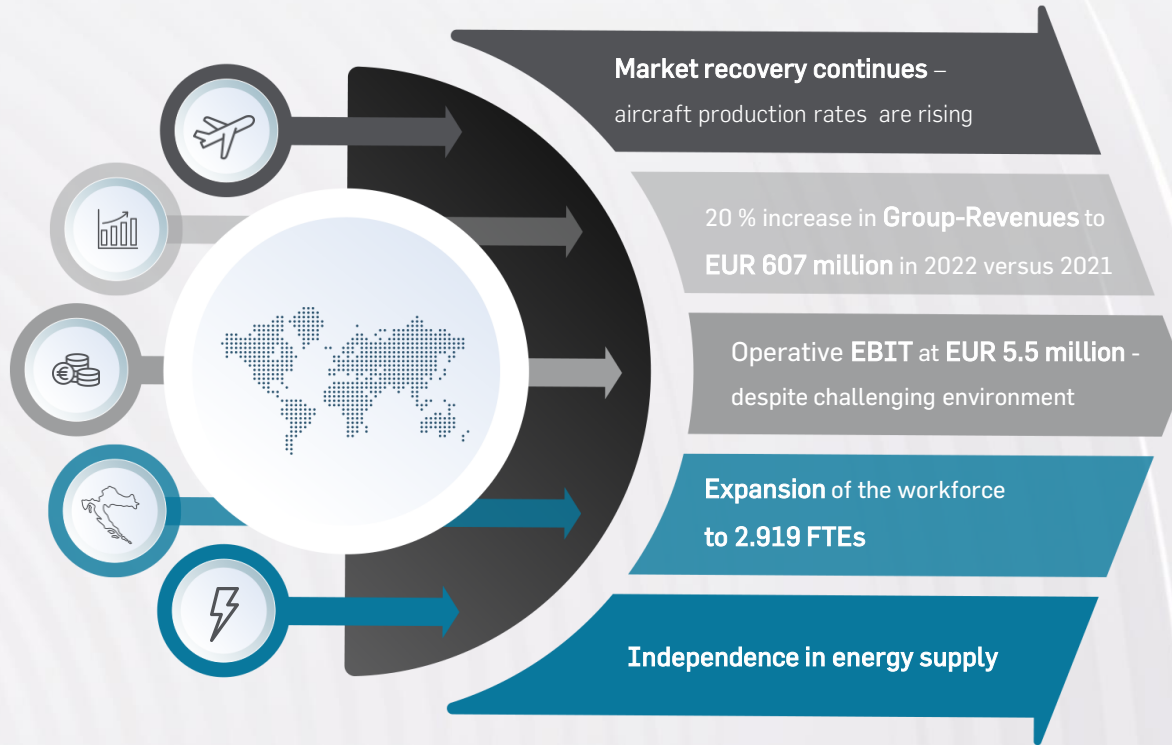
- **Silicon Valley Startup** from Santa Clara, California
- **Cooperation** with **United Airlines**, the European automotive group **Stellantis** and **FACC** as technology partner
- **First delivery** of FACC components in **2023**
- Start **series ramp-up** from **2024**

# FINANCIALS



# HIGHLIGHTS OF THE 2022 FINANCIAL YEAR

## HIGH GROWTH

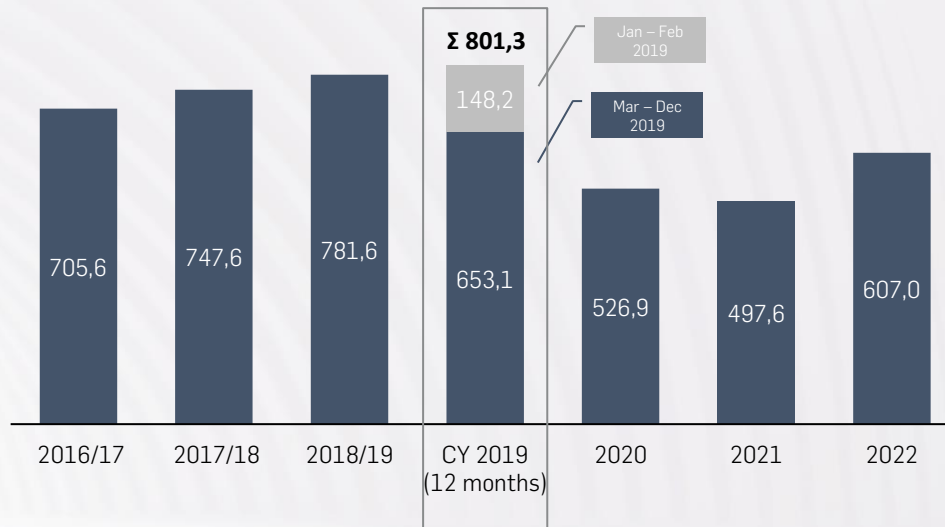


# REVENUE AND EBIT

IMPACTED BY ONE-TIME SETTLEMENT OF PROJECT-RELATED DEVELOPMENT & BY CHALLENGING ENVIRONMENT

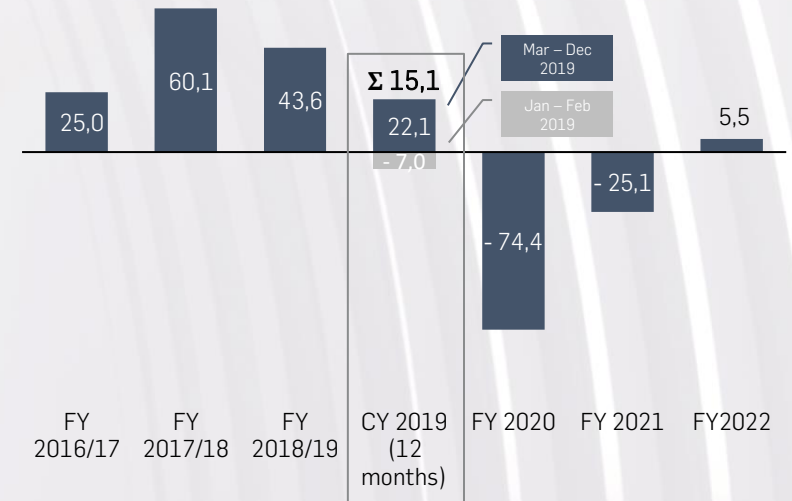
## Revenue development

in million EUR



## EBIT development

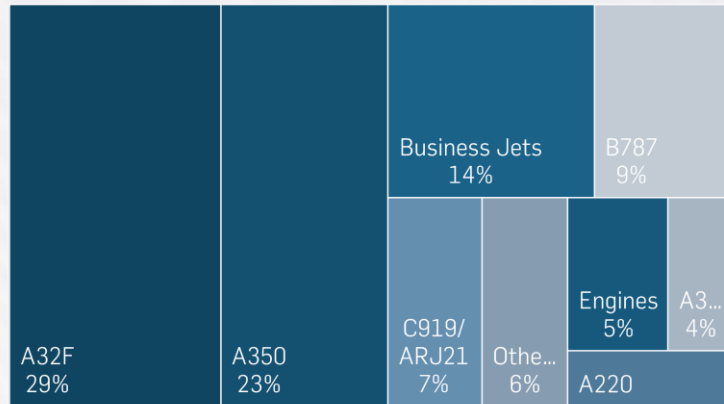
in million EUR



# REVENUE PER AIRCRAFT TYPE

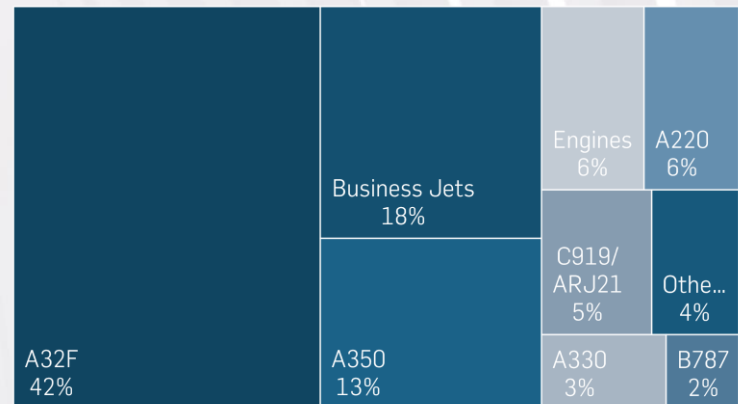
## Revenue distribution 2019 (Benchmark)

in %



## Revenue distribution 2022

in %



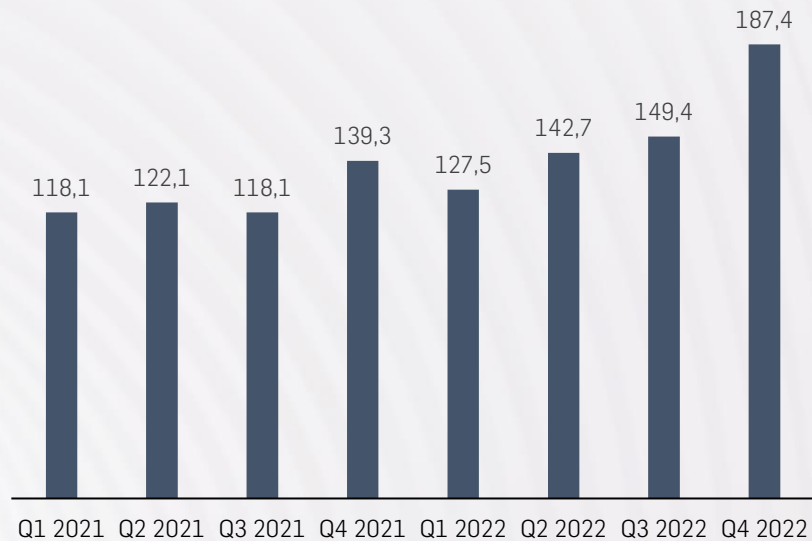


# REVENUE AND EBIT

REVENUE INCREASE IN LINE WITH MARKET FORECASTS

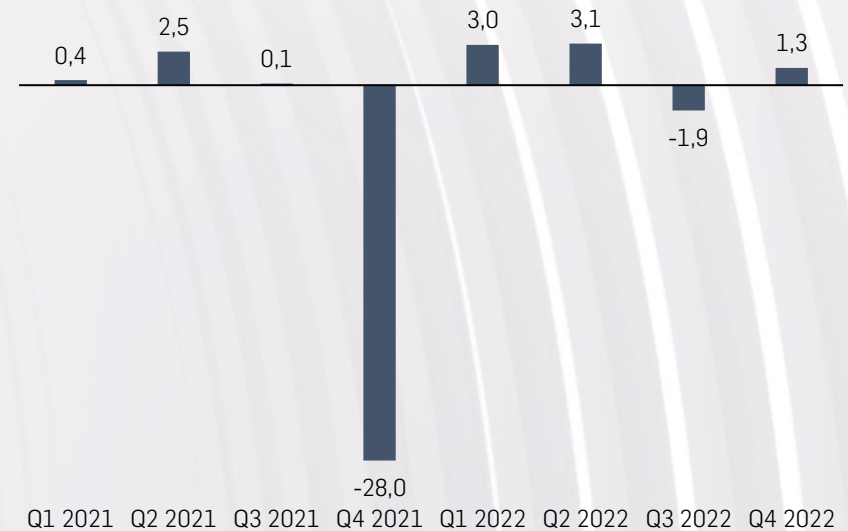
## Revenue development

in million EUR



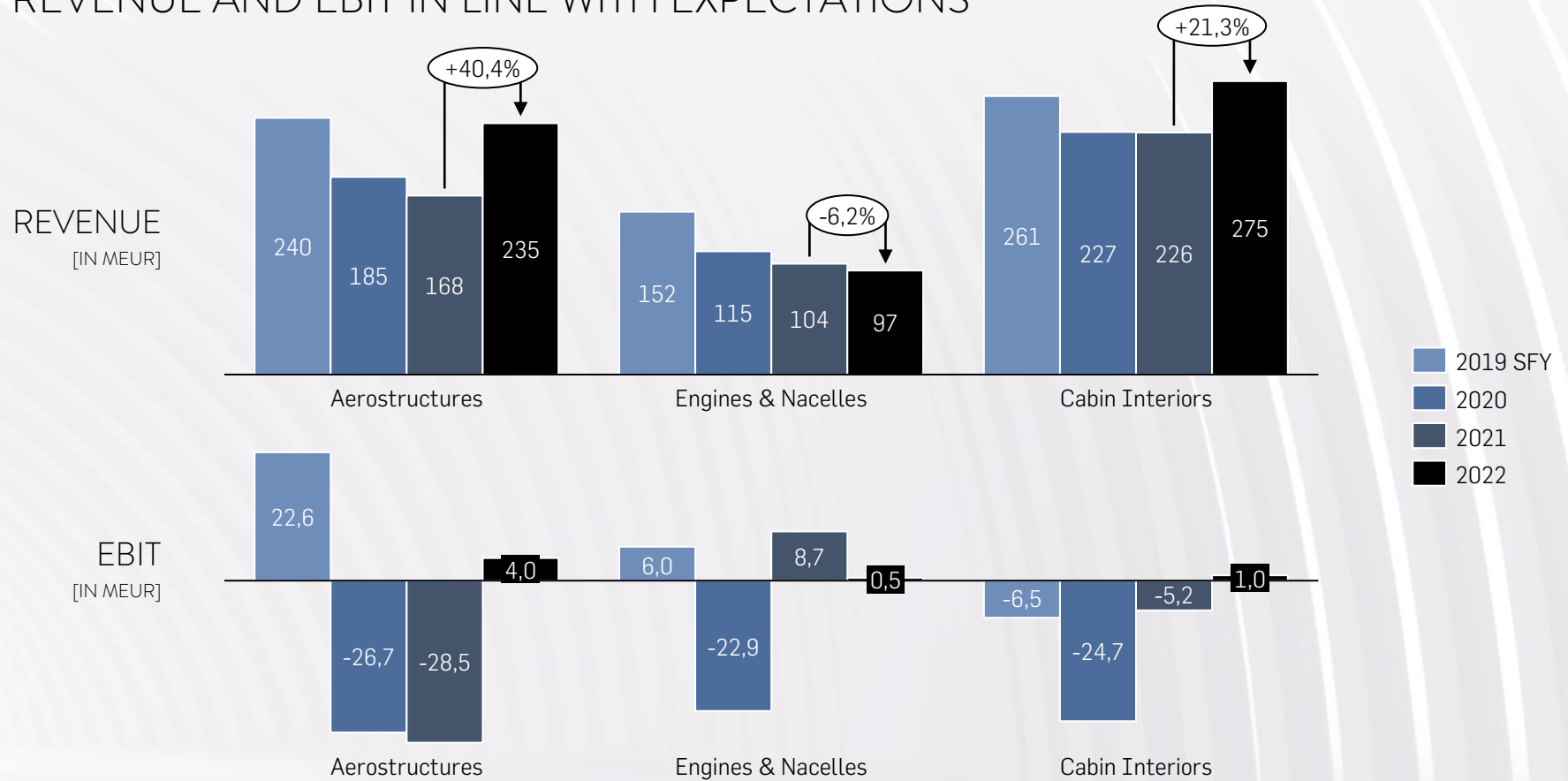
## Reported EBIT development

in million EUR



# DIVISION RESULTS

REVENUE AND EBIT IN LINE WITH EXPECTATIONS

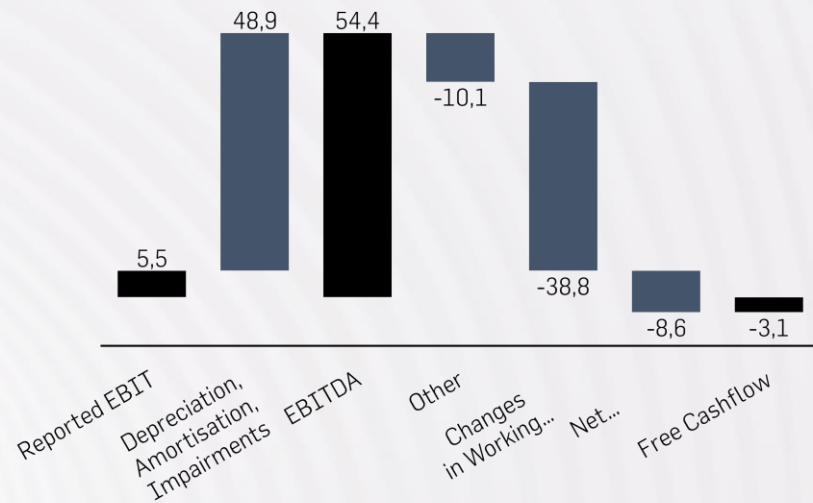


# FREE CASH-FLOW

HIGHER INVENTORIES BUILT UP SINCE THE BEGINNING OF THE YEAR

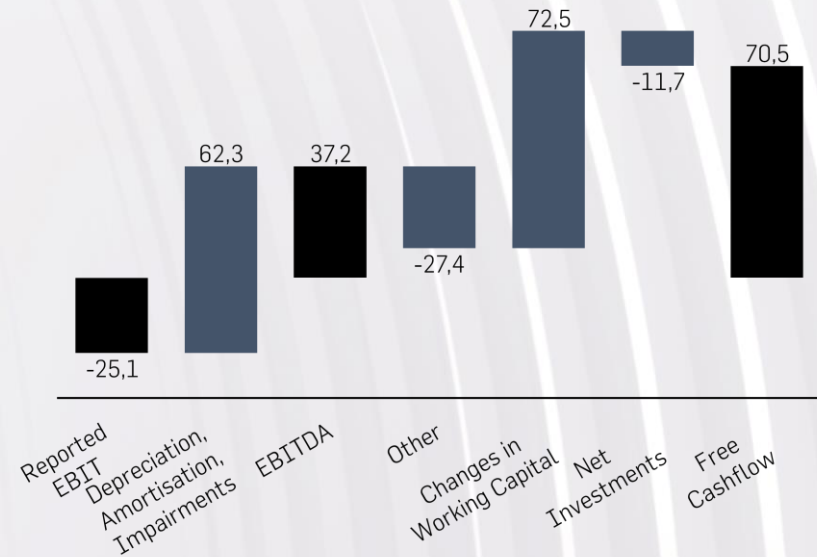
FY 2022

in million EUR



FY 2021

in million EUR

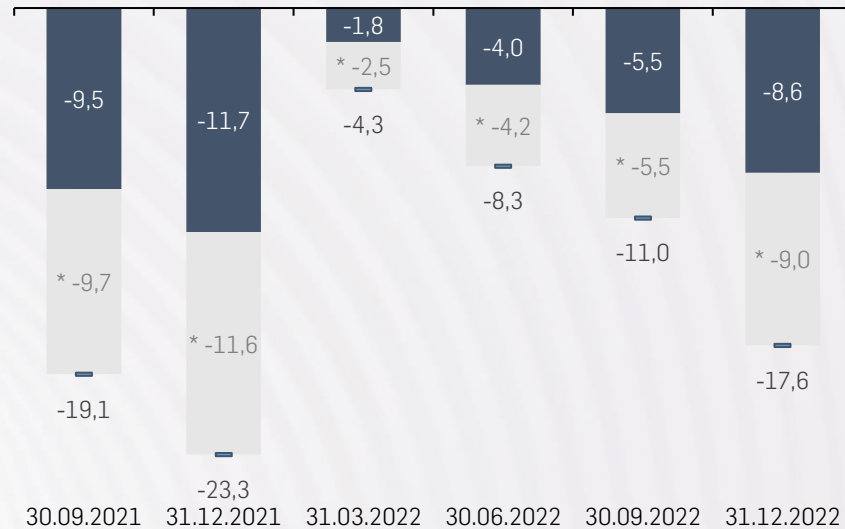


# CASH-FLOW

## INVESTMENT / NET WORKING CAPITAL

### Investments

in million EUR



### Net Working Capital

in million EUR



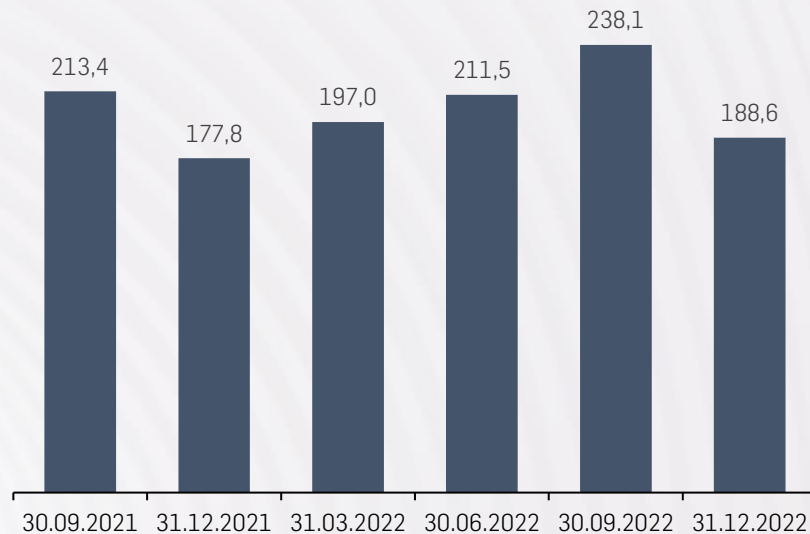
\*Additions contract costs (re-classification since 31.12.2021)

# BALANCE SHEET KEY FIGURES

## DEVELOPMENT OF CAPITAL FIGURES

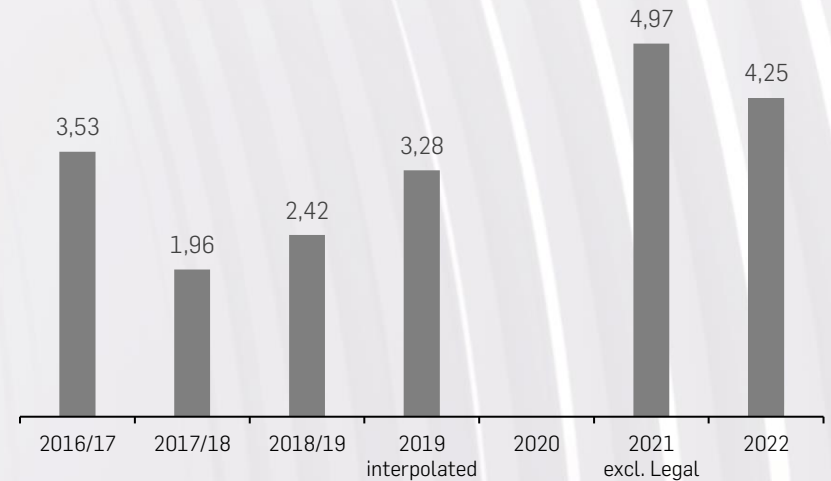
### Net Debt

in million EUR



### Leverage Development

ratio



# FINANCIAL STATUS (AFTER EFFECTIVE DATE – STATUS 14.3.2023)

## IN A NUTSHELL – ENSURING STABLE LIQUIDITY

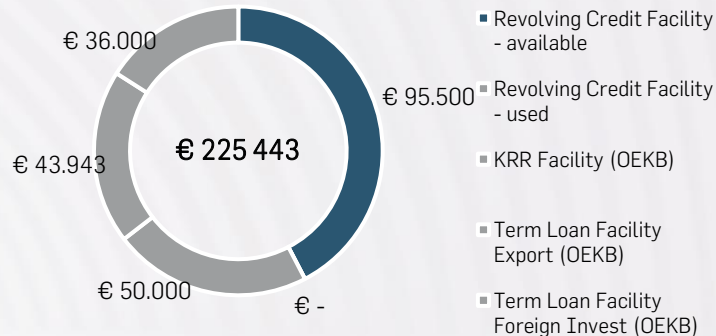
### Covenant

Next testing (threshold of Net Debt/EBITDA and Equity Ratio):

- 30.06.2023 (<4.5%) + equity ratio (> 25%)
- 31.12.2023 (<4.5%) + equity ratio (> 25%)
- 30.06.2024 (<4.25%) + equity ratio (> 25%)
- 31.12.2024 (<4.25%) + equity ratio (> 25%)
- 30.06.2025 (<3.75%) + equity ratio (> 25%)
- 31.12.2025 (<3.75%) + equity ratio (> 25%)
- After 31.12.2025 (<3.50%) + equity ratio (> 25%)

### Syndicated Loan Facilities

in thousand EUR

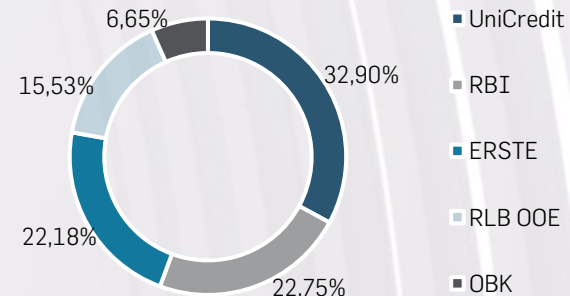


### Senior Debt and Cash (Key Elements) in KEUR

	28.02.2023	31.12.2022
Promissory Notes	70 000	70 000
Cash	16 982	102 691
Net Debt (incl. IFRS16)	247 749	188 604
Net Debt/EBITDA	5.01	4.25
Gross Debt/Assets	0.44	0.45

### Syndicated Loan banks

in %



# OUTLOOK

STRENGTH THROUGH DIVERSITY

# OUTLOOK 2023

## POSITIVE MARKET DEVELOPMENT

Positive market development	...in a challenging environment	Measures to secure the future
<ul style="list-style-type: none"> <li>➤ Further recovery of air traffic → stable new orders and → rate ramp-ups</li> <li>➤ Large orders from Airlines (e.g., Air India, Saudi Arabien)</li> <li>➤ Ca. 40.000 new aircrafts by 2041 → growing positive Investor sentiment</li> </ul>	<ul style="list-style-type: none"> <li>➤ Securing the rate ramp-up through supply chain management</li> <li>➤ Tense situation with regard to tied- up capital and, subsequently, liquidity</li> <li>➤ High-inflation environment especially in Europe</li> <li>➤ Additional initiatives to cope with demographic changes</li> </ul>	<ul style="list-style-type: none"> <li>➤ Ensuring rate ramp-up to meet customer requirements</li> <li>➤ Improving operational efficiency, working capital management and cash-flow</li> <li>➤ Focus on cost and price adjustments to cushion high-cost inflation</li> <li>➤ Expansion of the core business and development of new markets</li> <li>➤ Expansion of the production site in Croatia</li> </ul>



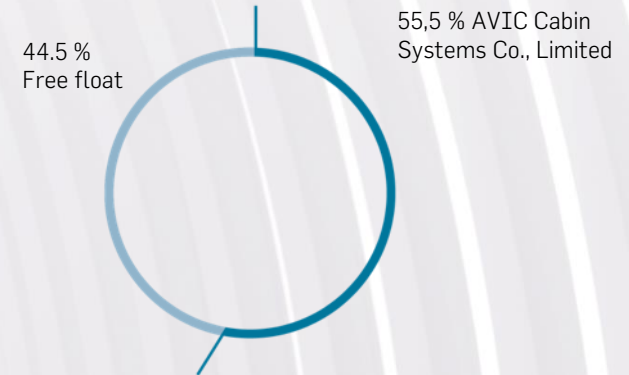
# FACC SHARE AND IR INFORMATION

## ISIN AT00000FACC2

### ➤ Share Information

ISIN	AT00000FACC2
Official market	Vienna Stock Exchange/prime market
Ticker symbol	FACC
Reuters	FACC.VI
Bloomberg	FACC AV
Shares outstanding	45,790,000

### ➤ Shareholder Structure





THANK YOU!

# DISCLAIMER

## FACC

- This document contains forward-looking statements. Words such as 'outlook', 'believe', 'intend', 'anticipate', 'plan', 'expect', 'objective', 'goal', 'estimate', 'may', 'will' and similar expressions often identify these forward-looking statements.
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