

A large, dark blue planet is shown in the upper right quadrant of the image. A bright sun is rising or setting behind the planet's horizon, creating a lens flare effect with several rays of light extending outwards. The planet's surface is mostly in shadow, with a thin line of light at the horizon.

BEYOND HORIZONS

SFY 2019

HIGHLIGHTS 2019

CEO Robert Machtlinger



HIGHLIGHTS

Important key figures at a glance



Revenues of
EUR 665 mill.



Operating results
EUR 34,6 mill.



Order Backlog
USD 6,5 bn



FACC Croatia
Global Footprint



Orders signed
USD 800 mill.



Technology and Growth
EUR 18 mill. invested



NEW CONTRACTS

Extension of customer and product portfolio

- > A32F neo **Thrust Reverser** for Bombardier Belfast
 - **Increased market share on the A320neo**, currently the most important program

- > **Radoms** as new product in our portfolio
 - Radoms for all A220 aircraft as well as Global Express & Challenger Business Jets

- > **B787 Nacelle** contract extended until 2030
 - Partner and single source supplier for the global A350 und B787 demands
 - Strengthening of the market position in the nacelle market



INNOVATION

We work on technologies for the next generation aircraft programs

FACC “Wing of Tomorrow” development

- New Composite Wing Technology
- Innovative FACC material and process (FACC „MARI“ Patent)
- Highly efficient manufacturing installation for high production rates
- Reduction of cycles times and cost



A low-angle photograph of a clear blue sky with a bright sun in the center, creating a lens flare. The sun is partially obscured by the green leaves of trees. A white commercial airplane is flying in the upper right portion of the sky. The bottom left corner of the image is cut off by a white curved shape.

AEROSPACE MARKET

CEO Robert Machtlinger

THE AEROSPACE INDUSTRY

Today and tomorrow

Challenging times for the entire industry - From a stable forecast in 2020 towards an environment that is difficult to plan in the short and mid term

Our focus is on

- Managing the present
- Aligning the company for the time after "CORONA"

Balance between

- Protecting our workforce is the most important thing
- Establish economic stability
- Securing financial power
- Supporting our global customers by securing supplies

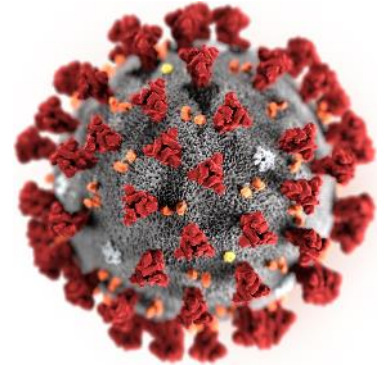
Stay focused:

„Special thanks go to the entire FACC staff, who support the measures taken with enormous solidarity and understanding and thus support the company in an exemplary manner “



COVID-19

Impacts on the aerospace industry



From a local to a global crisis

- Travel restrictions hit business, tourism and airlines hard
- Worldwide air traffic is almost at a standstill
- Airlines cut capacity by up to 100%
- Many variables - duration & intensity of restrictions, GDP, cultural and social behavior, travel, ...

Impact on aircraft demand cannot currently be assessed

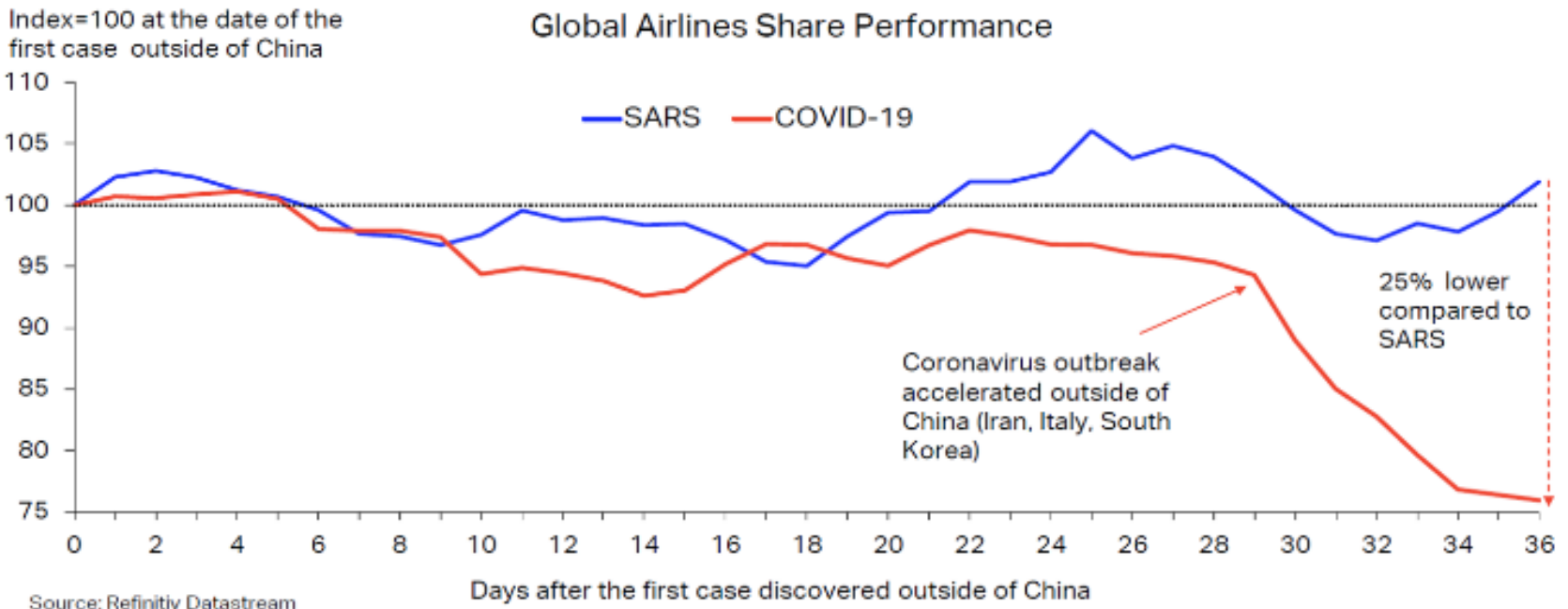
- The long-haul aircraft market will be more affected
- Short-haul aircraft tend to be less
- Business jets with effects similar to those of long-haul jets

OEMs maintain aircraft production for the time being

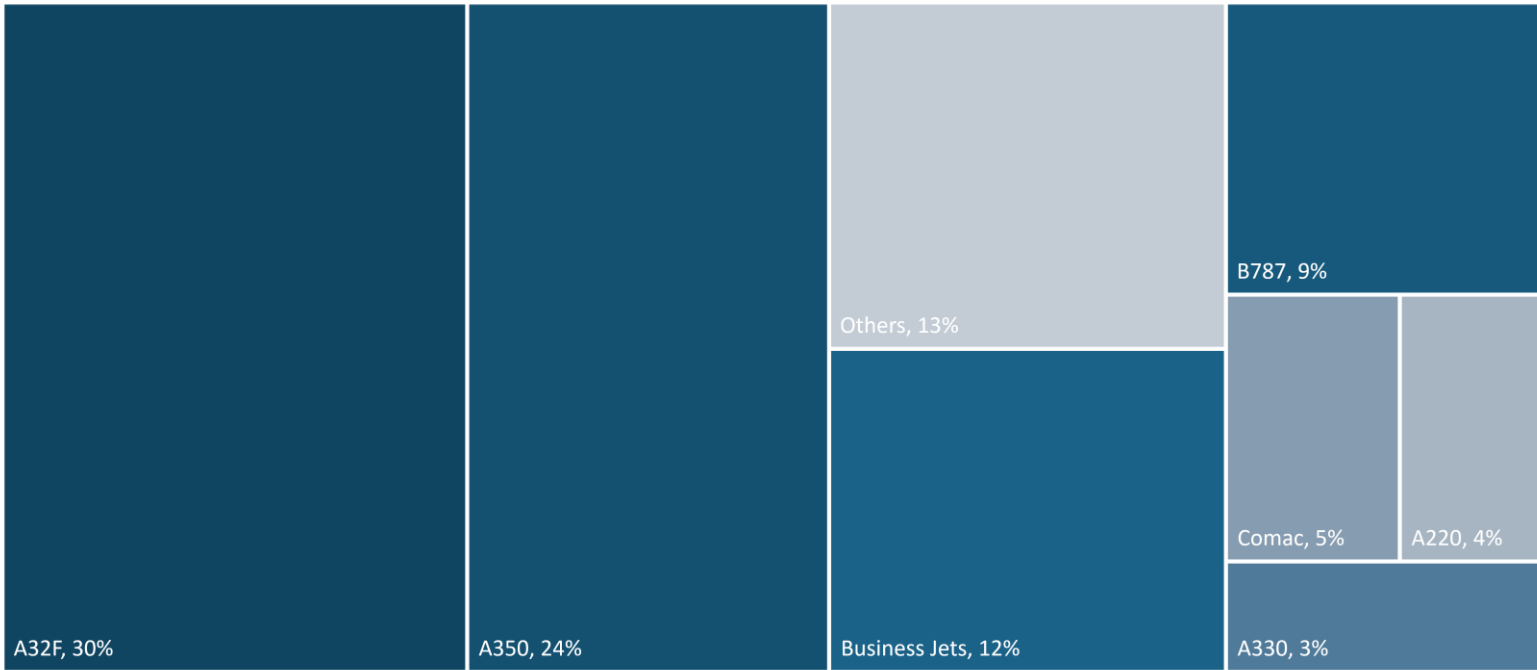
- Changes (Airbus France, Bombardier, Boeing,) require maximum flexibility

GLOBAL MARKET OVERVIEW

Airline Profits Impact that is far beyond SARS impacts



REVENUES COMPOSITION FISCAL YEAR 2019



COVID-19

Current impact on FACC

- **CORONA Task Force established** - Comprehensive preventive measures to protect the workforce
 - Implemented across the board
 - Constant learning
 - We react quickly to improve measures
- **Supply chain from Austria, Germany, France, China, Italy and USA is currently intact**
- We ensure the supply to our customers - we are system critical for our customers
- Demand and production restrictions are expected
 - Ongoing coordination with customers
 - Various scenarios are simulated and implementation plans drawn up
 - We can react quickly to changes


SETTING THE COURSE FOR THE FUTURE

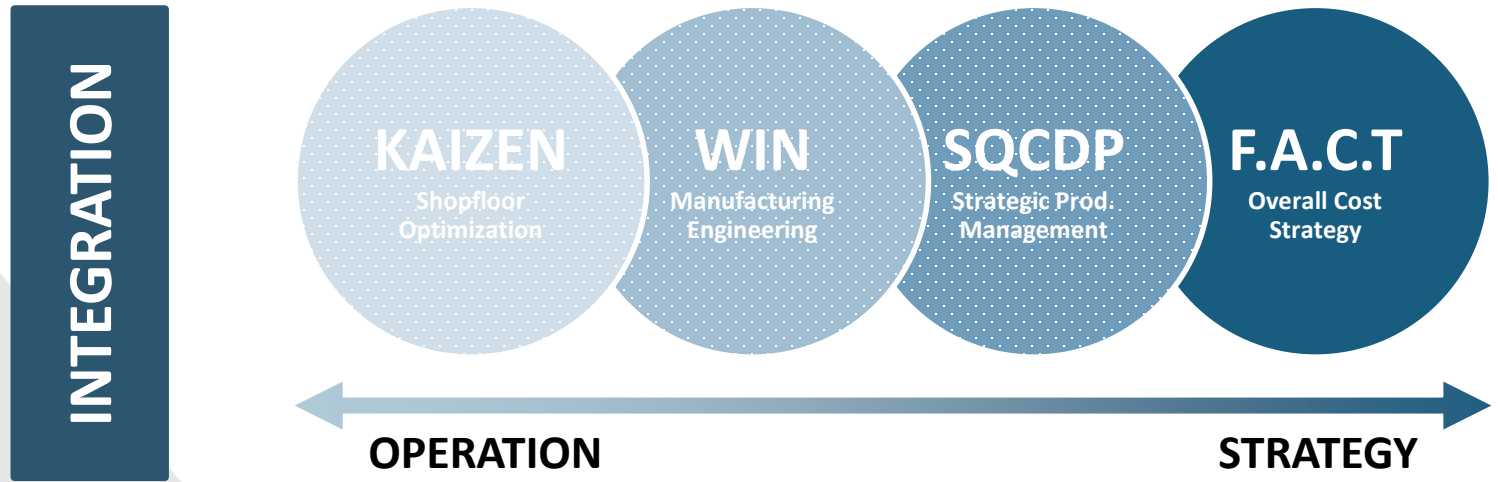
Comprehensive package of measures defined

- Reduction of the **cost structures** (as already reported) will be implemented decisively.
- The 2020 **investment budget** will be adapted to the new requirements of the market.
- Measures for the **vertical integration** of strategic assemblies are being accelerated - this way we secure jobs at the location.
- The construction of the **FACC plant in Croatia** is subject to a renewed examination. After the market situation has been reevaluated, the implementation may be delayed or undertaken in phases.
- In order to strengthen liquidity, the Supervisory Board and the Executive Board are proposing to **suspend the dividend** payment for FY 2019.
- Due to the strong fluctuations in the call-offs, **short-time working will be requested** for a large part of the FACC workforce from April 6, 2020 (probably) for a period of at least three months.
- **Expansion of market shares** is accelerated (replenishment of unused capacity as soon as possible)

FACC COST OPTIMIZATION PROJECTS

What is F.A.C.T. and how does it fit into the current structure

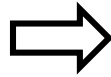
- 
- Define target areas for improvements to reduce overall costs to reach **8 - 10% EBIT target**
 - Ensure that cost improvements are sustainable (Performance & Quality)
 - Base improvements on process analysis “Form follows Function”



AREAS OF ACTION

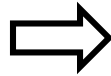
POTENTIALS ARE LOCATED IN THREE TARGET AREAS

**MATERIAL AND
PROCUREMENT COST**



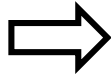
€ 25
Mio.

MANUFACTURING



€ 15
Mio.

FIXED COST



€ 10
Mio.

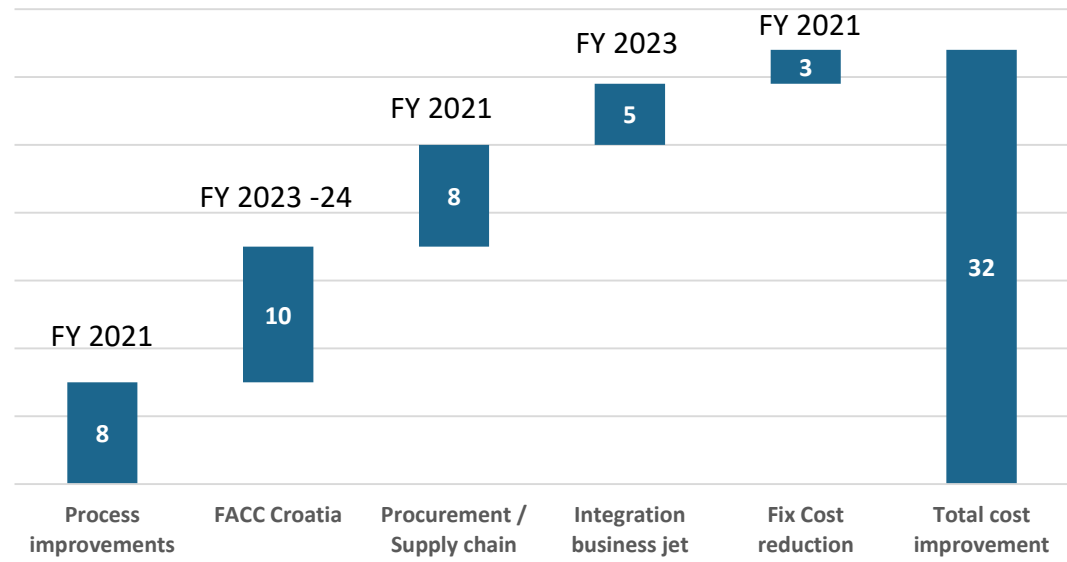
8-10 %

**Overall group margin
target**

**MARGIN IMPROVEMENT ONLY
REQUIRES LIMITED SALES
GROWTH, THEREFORE THE
REQUIRED ACTIONS ARE LARGELY
WITHIN OUR CONTROL**

32 MILL INTERIOR GET WELL PLAN

Three year savings plan to improve profitability



FINANCIALS

ALES STAREK

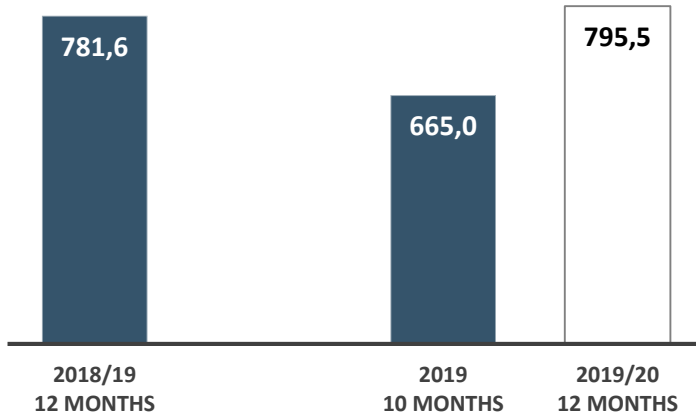


REVENUES

FACC achieves revenues growth based on a 12 months view

Revenues

in million
EUR



Revenue growth

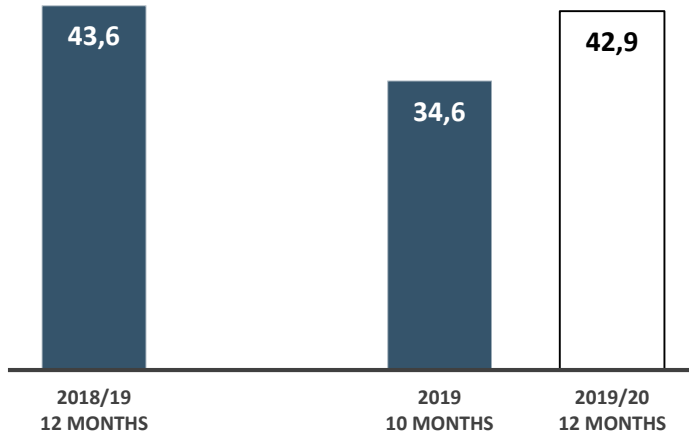
- Due to short financial year, the revenues were reduced, thus making a comparison difficult
- Based on old report scheme, FACC's sales grew by approx. 2 % (yoy)
- Revenue growth mainly in Cabin Interiors and Engine & Nacelles segment
- Aerostructures cannot compensate the A380 and the B737 NG programs entirely

EBIT

EBIT development in line with management guidance

EBIT

in million
EUR



EBIT Improvements

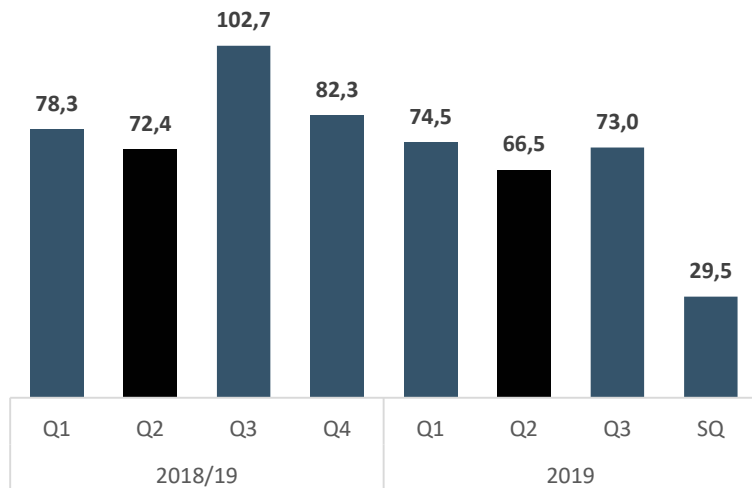
- Due to short financial year, EBIT comparison not applicable
- Despite a negative contribution of Cabin Interiors improvements are already visible
- Aerostructures continues to stay within the margin corridor
- Engines & Nacelles margin further improving

AEROSTRUCTURES

Program phase out drags on revenues

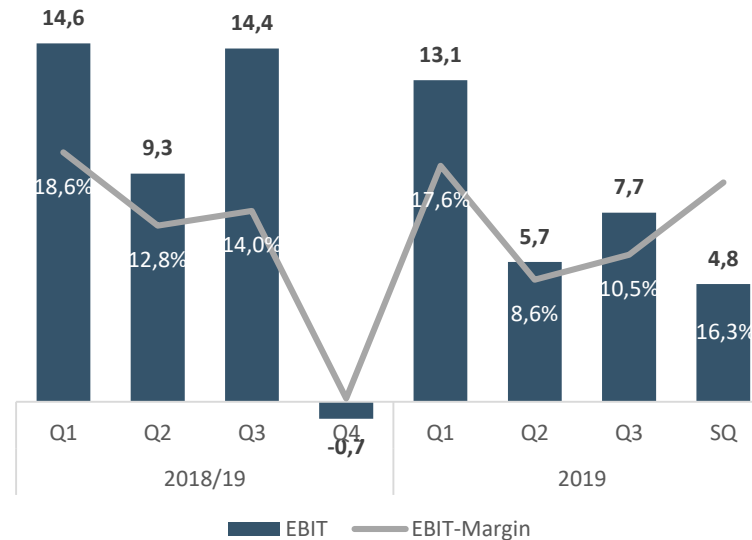
Revenue

in million
EUR



EBIT and EBIT-Margin

in million
EUR

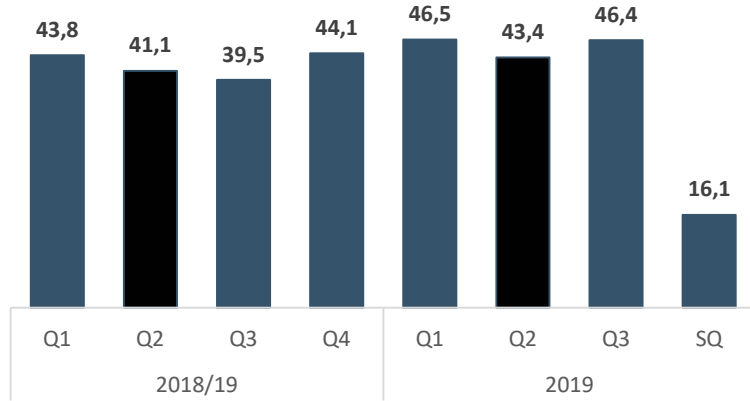


ENGINES & NACELLES

Stable growth fuels increasing contribution margin

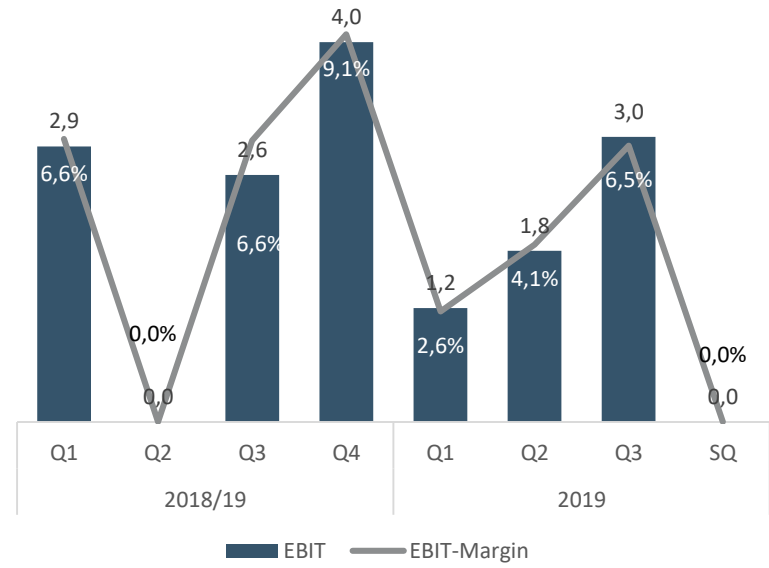
Revenue

in million
EUR



EBIT and EBIT-Margin

in million
EUR



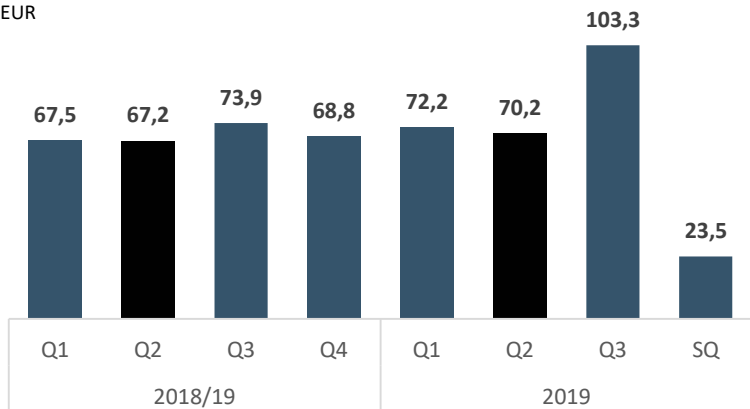
■ EBIT — EBIT-Margin

CABIN INTERIORS

Airbus aircraft demand drives revenues

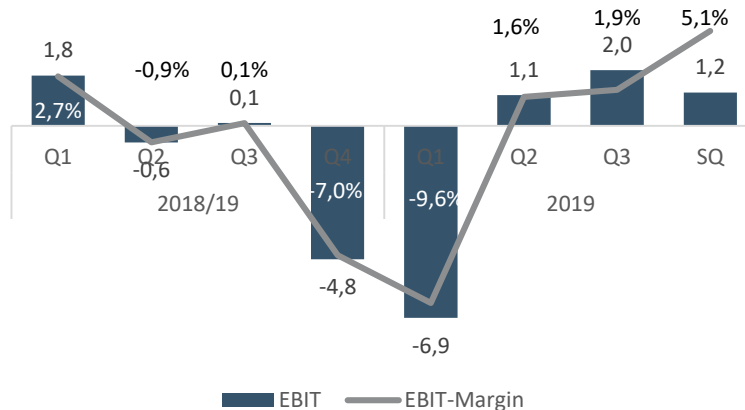
Revenue

in million
EUR



EBIT and EBIT-Margin

in million
EUR

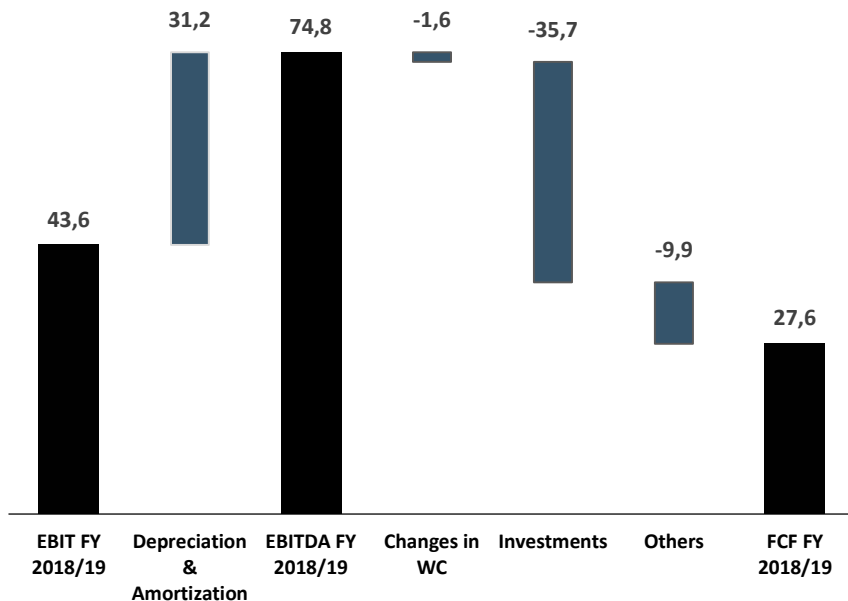


FREE CASHFLOW

Reduced investment necessity

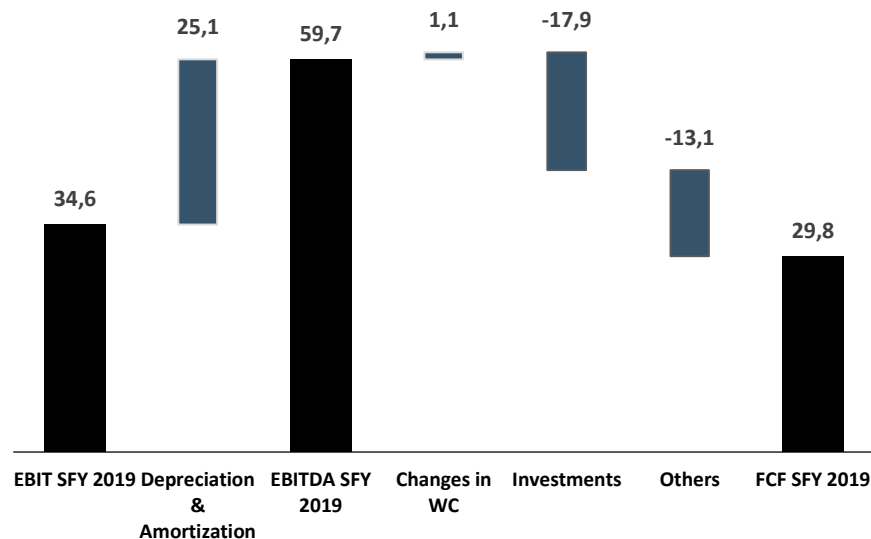
Free cashflow – FY 2018/19

in EUR mill.



Free cashflow – FY 2019

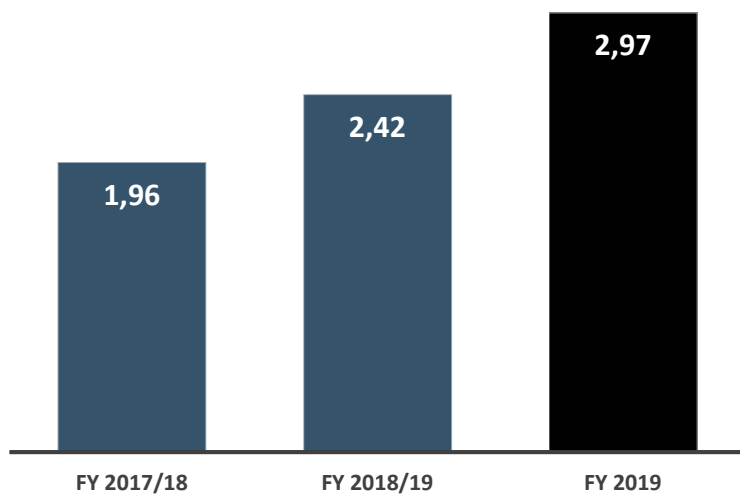
in EUR mill.



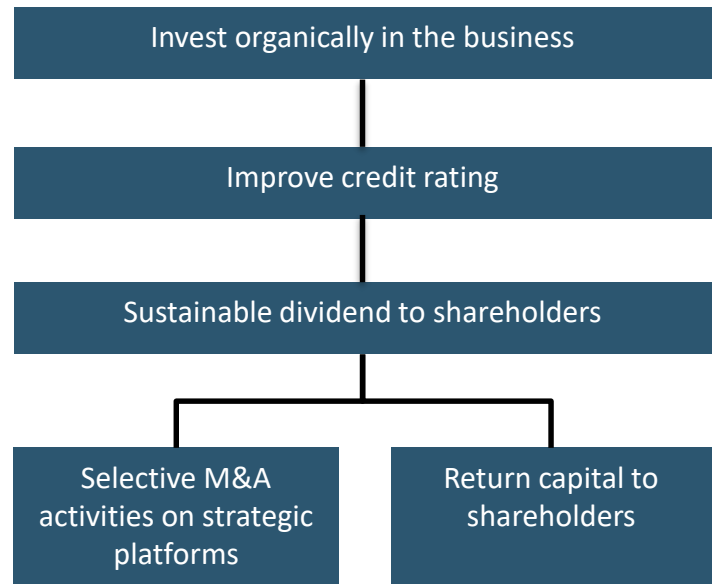
CAPITAL ALLOCATION

Target of a Net Debt/EBITDA multiple of 2,0-2,5

Net Debt/EBITDA ratio



Capital allocation priorities



FINANCIAL STATUS AS OF DEC. 31, 2019

- All covenants in line as of 31.12.2019 and 31.08.2019
- Net Debt/EBITDA covenant had been changed from 3.5 to 4.0 effective 31.08.2019
- Testing intervals will change according to new fiscal year dates: 31.12. and 30.06 – starting with 31.12.2019

Senior Debt and Cash (Key Elements)			Committed Syndicated Loan Facilities			
	31.12.2019	28.02.2019		Total 31.12.2019	Used 31.12.2019	Available 31.12.2019
Bond	89 916	89 769	Revolving Credit Facility	100 000	0	100 000
Promissory Notes	70 000	34 000	KRR Facility (OEKB)	50 000	0	50 000
Cash	75 790	90 062	M&A Facility	50 000	0	50 000
Net Debt (incl. IFRS16)	213 232	180 858	Term Loan Facility (OEKB)	22 916	22 916	0
Net Debt/EBITDA	2.97	2.42		222 916	22 916	200 000
Gross Debt/Assets	0.39	0.37				

CORONA CRISIS

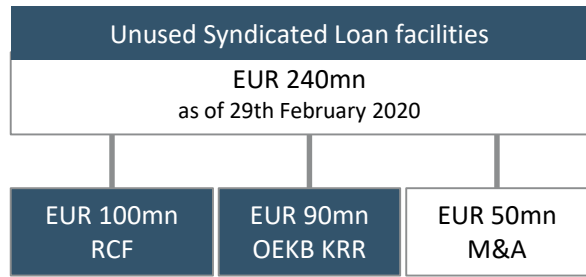
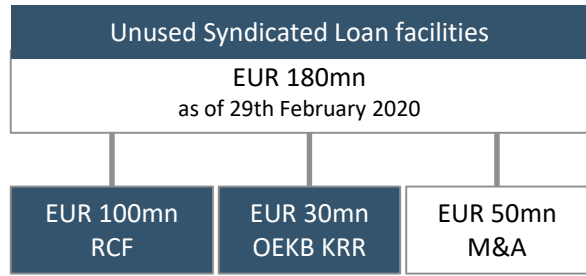
OEKB emergency funding facility provides additional liquidity safety net

Repayment obligations of FACC in 2020

- Bank cash of EUR 73mn and EUR 130mn unused credit facilities as of 29th February
- Total available liquidity of over EUR 200mn for debt repayment and operational business
- Repayment of EUR 110mn in funding instruments in 2020

OEKB emergency funding facility

- Government backed OEKB bank together with the federal government offers a EUR 2bn loan package to export oriented companies
- Application for max EUR 60mn KRR facility with government guarantee of up to 70%
- Interest rate at subsidized 0.50% p.a. plus guarantee fee of up to 0.50% p.a.



OUTLOOK

CEO Robert Machtlinger

CFO Ales Starek

OUTLOOK 2020

The further course of the COVID-19 crisis cannot currently be assessed.

Due to the lack of visibility, a serious or reliable outlook for the 2020 financial year is currently not possible.

Effects and forecasts regarding the FACC will be announced at a later date after the market situation has been ascertained.