



WE ARE FACC



ANALYST PRESENTATION

1-9 // 2017/18

January 16, 2018 // FACC GROUP

Highlights – 1-9 // 2017/18

Further significant improvements in Sales, EBIT and Cash Flow

Sales increased by 8,8% to EUR 564.0 mill.

Operating income (EBIT) at record level of EUR 40.1 mill.

Total income (EBIT) at EUR 61.7 mill incl. one off effects

Free cash flow improvement (LTM) of EUR 75.5 mill.

Positive trend in sales & profitability in all segments continued

Major milestones on track at program level & operational set up



The Aerospace Market

The outlook remains positive for the aerospace market

- Strong year end performance in the overall Book to Bill ratio for both, Airbus & Boeing.
- FACC order back log now above 5,5 billion USD.
- A320, A350, B737, B787 rate increases confirmed.
- Very large aircraft production rates under pressure. Well balanced FACC product / customer portfolio is over compensating those reductions.
- Airbus C-Series engagement recognized positive within the industry.
- A330neo first flight in September 2017.
- Long term stable Aerospace Industry growth re-confirmed.



Program Highlights

Growth through innovation, new programs and global networks

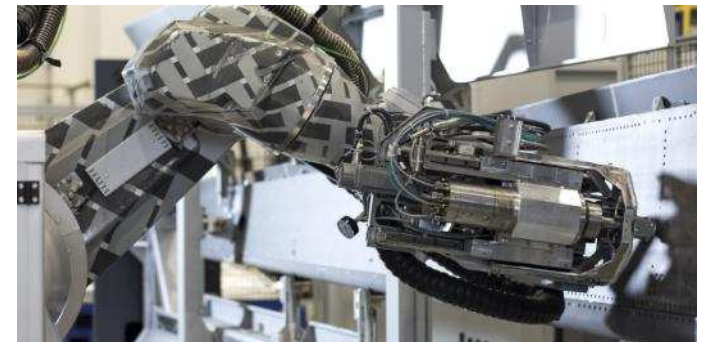
- Upper Austrian Innovation Award Winner
- I 4.0 Innovation Award winner for digital transformation in the procurement processes.
- A350-1000 program milestones accomplices, all testing completed and ramp up on going.
- A330 neo first flight with FACC components on board – production ramp up ongoing.
- Production offload to China facility on track.
 - Aerostructure programs at production rates.
 - ARJ 21 Interior ramp up progressing.
- MA 700 primary structure contract signed.



Operational Highlights

Preparation for upcoming industry growth

- Nacelle facility extension ongoing to support
 - 50 % A350 rate increases.
 - 25 % B787 rate increases.
 - A330 neo program ramp up.
- Interior facility extension ongoing to support
 - 50 % A350 rate increases.
 - A320 rates increases and retrofit demands.
 - Support production in-loads to further increase interior profitability.
- New equipment set up (autoclaves, CNC, Automation) ongoing



Summary

- Q3 results as expected with earnings situation further improved.
- Major program milestones executed.
- Growth in all segments continued.
- Facility set up's progressing to support upcoming rate increases and new contract set ups.
- China production content increasing supporting FACC's strategy to increase presence in single largest Aerospace market.



**WE ARE
FACC**

**THE FIRST NINE MONTHS 2017/18
IN NUMBERS**

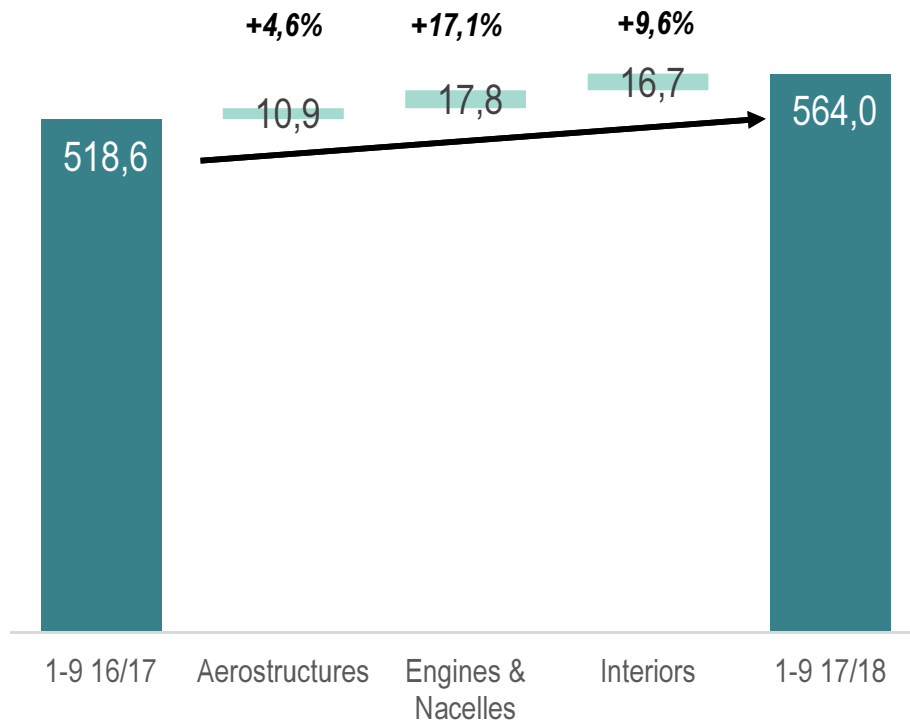


1-9 2017/18 // Revenue & EBIT development

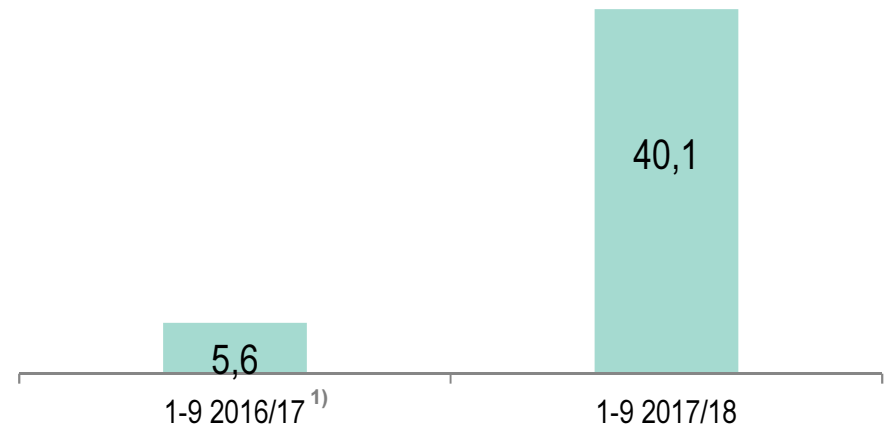
Overall increase in revenues of 8,8 % across FACC

In million EUR

REVENUES *(Reported)*



Operating EBIT *(w/o on off effects)*



HIGHLIGHTS

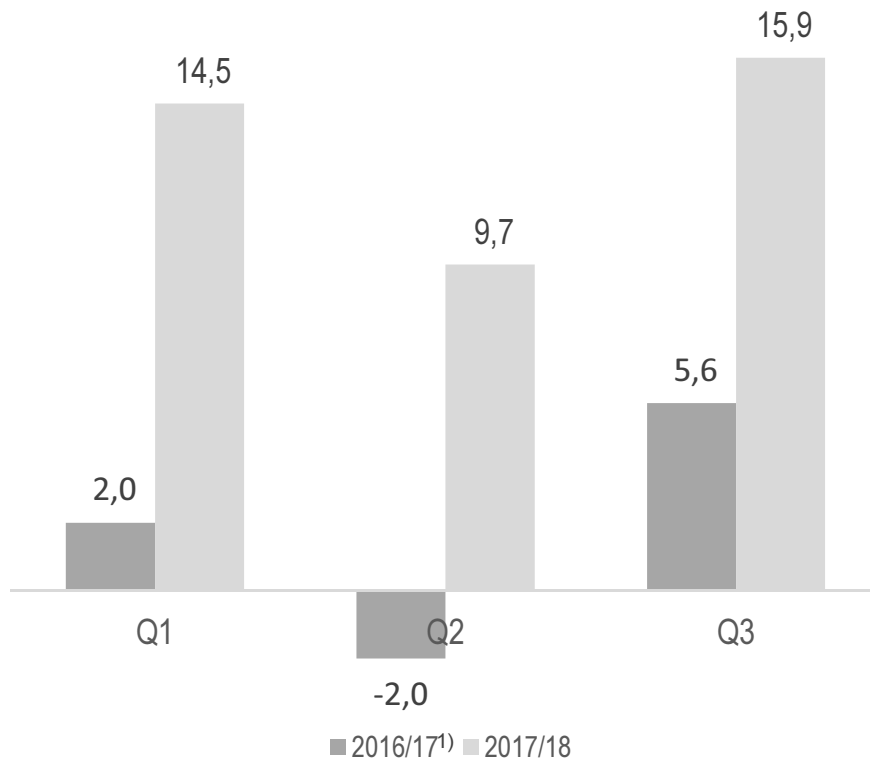
- Increase in product revenues by 11.4 % to EUR 527,7 mill. Engineering revenues at planned level of EUR 36,3 mill. The reported Sales include EUR 5.6 mill. in one-time effects.
- EBIT reflects the positive impact of the profit improvement execution.
- On top, EUR 23.4 mill. one-time effects are reported. Reported EBIT at EUR 61.7 mill.

1) Adjusted according to IAS 8 – see http://www.facc.com/content/download/5477/45015/file/20170929_Ver%C3%B6ffentlichung_RLKG.pdf

1-9 2017/18 Earnings (EBIT) per Segment

Continuous improvements in operational excellence

In million EUR



| EBIT (Recurring) | Q3 ¹⁾ 2016/17 | Q3 2017/18 | 1-9 ¹⁾ 2016/17 | 1-9 2017/18 |
|--------------------|-----------------------------|---------------|------------------------------|----------------|
| Aerostructures | 14.4 | 10.3 | 28.6 | 29.6 |
| Engines & Nacelles | -5.9 | 1.8 | -14.2 | 4.5 |
| Interiors | -2.8 | 3.8 | -8.8 | 6.0 |

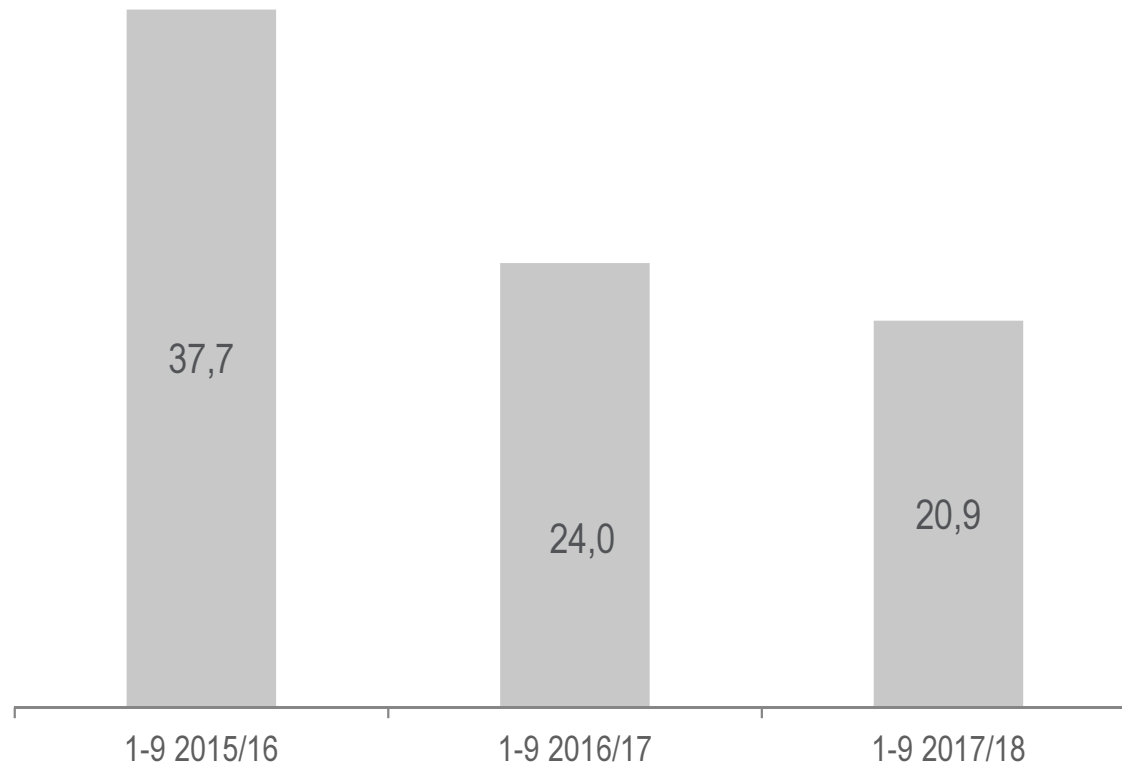
HIGHLIGHTS

- All three divisions profitable since Q2.
- Aerostructures division maintain a double digit EBIT margin.
- Transition to from program ramp up to serial production executed as planned.

CAPEX – 1-9 2017/18

Execution of investment plan for growth on track

In million EUR



HIGHLIGHTS

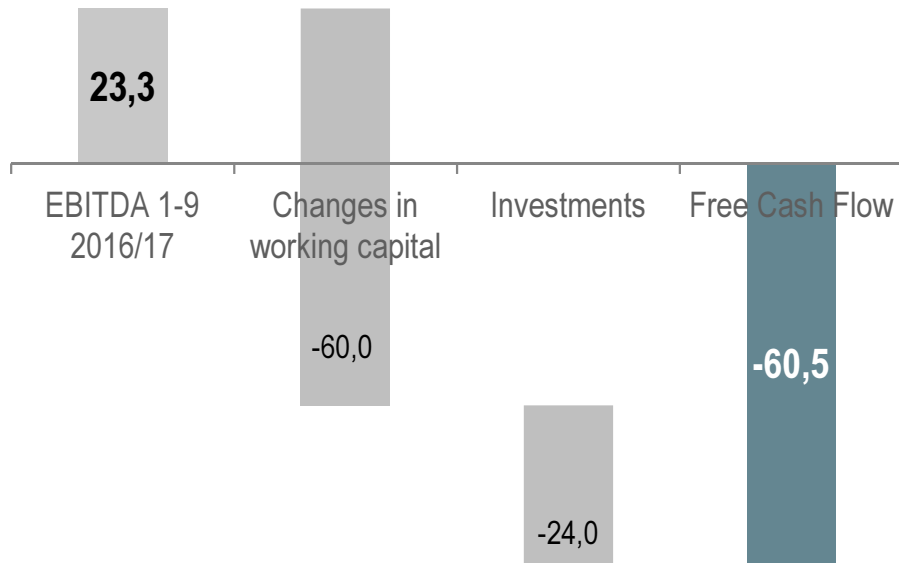
- Project investments:
 - Airbus A350-1000
 - Airbus A330 neo
 - A320 New Aerspace Cabin
 - Bombardier C Series
- Investments in technology, automation & capacity increases
- Annual investments will reach the same levels as in FY16/17.

Free cash flow – First nine months 2017/18

Significant improvement of EUR 75.5 million in cash generation

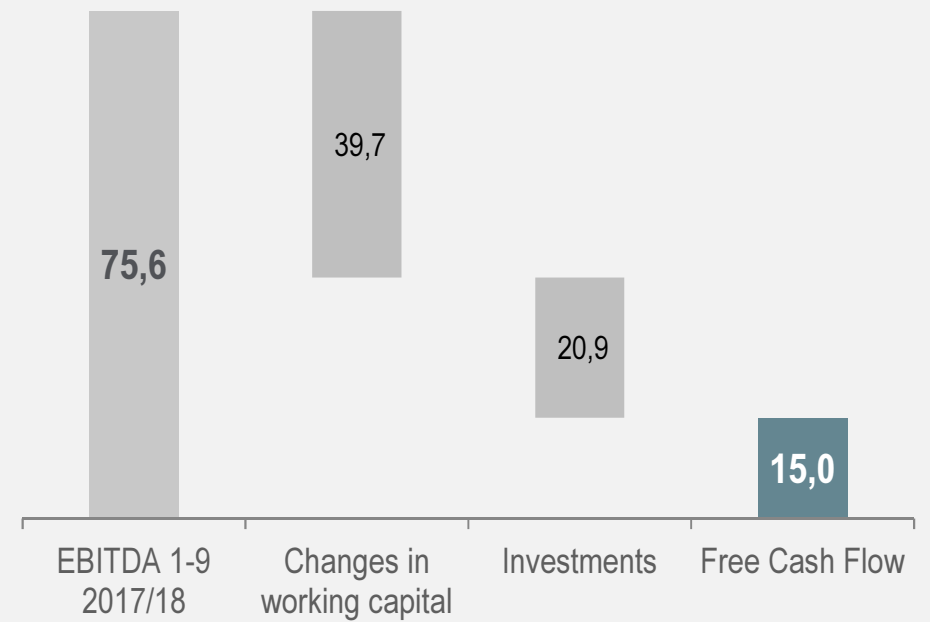
1-9 // 2016/17

EUR mill.



1-9 // 2017/18

EUR mill.



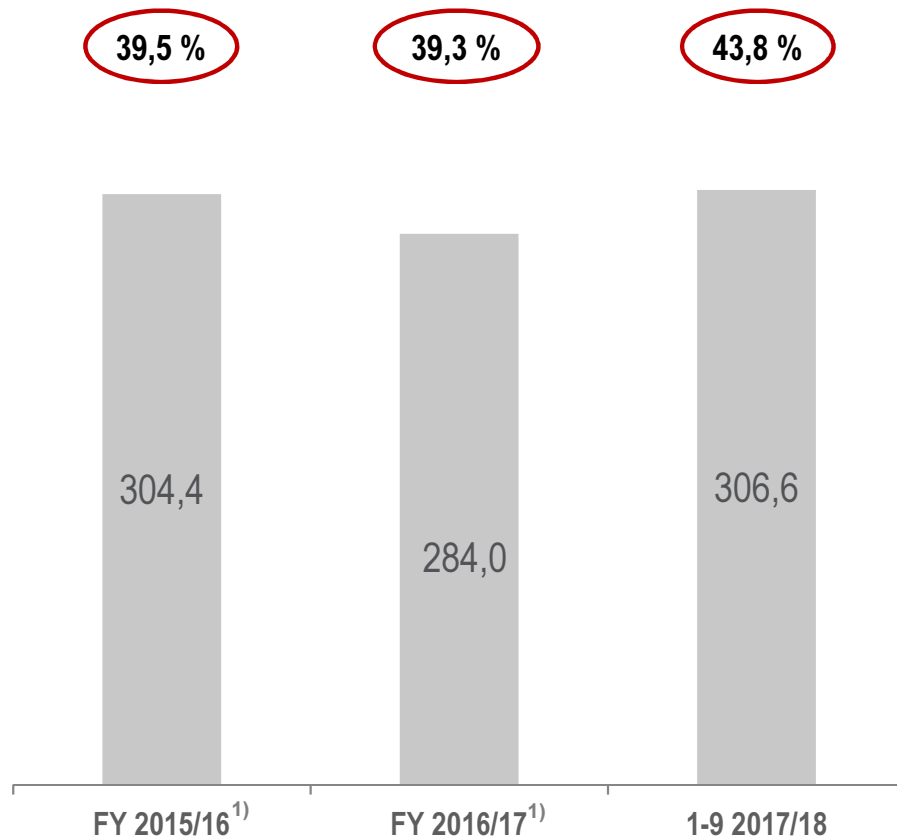
+ EUR 75,5 million

Balance sheet – First nine months 2017/18

Continuous improvement of equity ratio as well as net debt

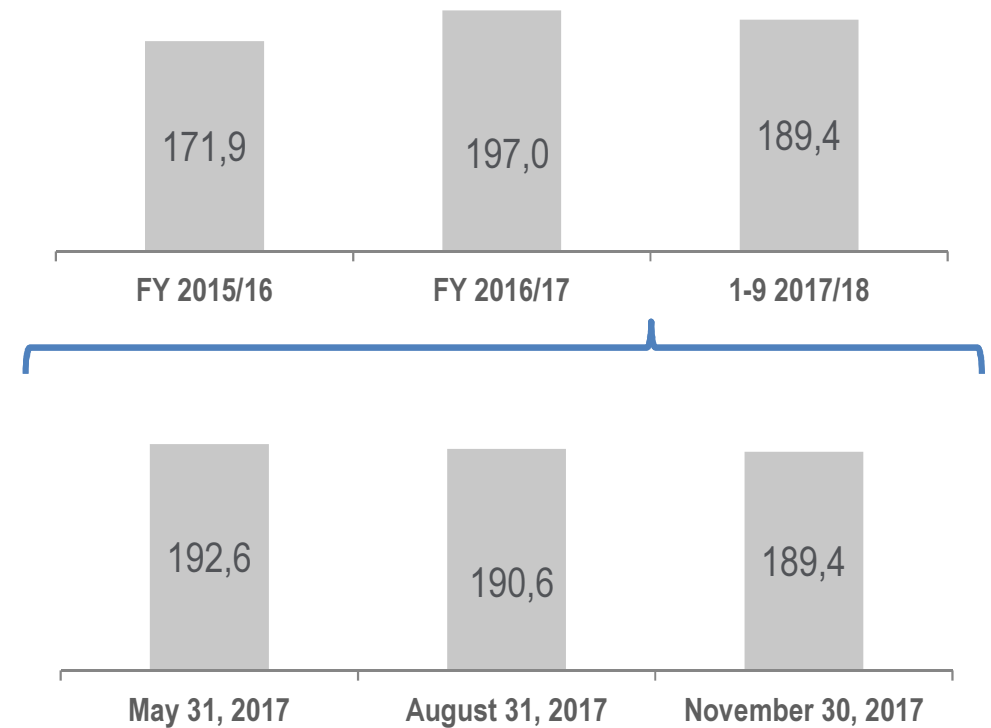
Equity / equity ratio

In million EUR



Net financial liabilities

In million EUR



1) Adjusted according to IAS 8 – see http://www.facc.com/content/download/5477/45015/file/20170929_Ver%C3%B6ffentlichung_RLKG.pdf



WE ARE
FACC

OUTLOOK
2017/18



2017/18 fiscal year - Outlook

- Trend within the aerospace industry confirmed
- Order Backlog further increased to EUR 5.5 bln equals a utilisation of 7 years.
- Financial key figures on track and in line with management expectations.
- Full year order book shows new record sales of approx. EUR 740 – 750 million.
- Management EBIT expectations for full year close to EUR 45 - 50 million (without one-off effects) or an EBIT margin of approx. 6 %.
- FACC GROUP 2020 Vision on track considering current market environments and customer long term forecasts.





Contacts & share information

Share Information

| | |
|------------------------------|--------------------------------------|
| ISIN | AT00000FACC2 |
| Official Market | Vienna Stock Exchange / prime-market |
| Ticker Symbol | FACC |
| Reuters | FACC.VI |
| Bloomberg | FACC AV |
| Shares Outstanding | 45,790,000 |
| Market Capitalisation | ~ 850 EUR mill. |

IR Contact

Manuel Taverne

Director Investor Relations

Phone: +43/59/616-2819

Mobile: +43/664/80119 2819

e-mail: m.taverne@facc.com